

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|------------------|------------|------------------------|
| 702352 | NY Payroll Update | Dayna J. Reum | LIVE RECORDED | 2019-03-26 | \$145.000 \$395.000 |
| 702362 | The Millennial Workforce: How Smart Companies Engage and Tap Their Entrepreneurial Energy | Marcia Zidle | LIVE RECORDED | 2019-03-27 | \$145.000 \$395.000 |
| 702309 | No - Panic Presentation Skills for Executives | Mandi Stanley | LIVE RECORDED | 2019-03-27 | \$145.000 \$395.000 |
| 702347 | Wage and Hour Topics: Making Sense of Requirements Affecting Exempt and Non-Exempt Employees | Melveen Stevenson | LIVE RECORDED | 2019-03-27 | \$145.000 \$395.000 |
| 702336 | What Every HR Professional Should Know about Coaching Toxic Personalities | Dr. Mitchell Kusy | LIVE RECORDED | 2019-03-27 | \$145.000 \$395.000 |
| 702377 | Transition from Peer to Supervisor | Tonia Morris | LIVE RECORDED | 2019-04-02 | \$145.000 \$395.000 |
| 702353 | Overtime Pay Regulations | Dayna J. Reum | LIVE RECORDED | 2019-04-02 | \$145.000 \$395.000 |
| 702373 | Maybe HR Doesn't Own Employee Engagement After All | Jill Christensen | LIVE RECORDED | 2019-04-02 | \$145.000 \$395.000 |
| 702355 | Effective Mentoring - Creating a Partnership for Success | Doug Lawrence | LIVE RECORDED | 2019-04-03 | \$145.000 \$395.000 |
| 702339 | New EEOC Report: Workplace Harassment Prevention Not Working- Harassment Continues to be a Problem | Dr. Susan Strauss | LIVE RECORDED | 2019-04-03 | \$145.000 \$395.000 |
| 702342 | 7 Behaviors of Great Leaders | David Rohlander | LIVE RECORDED | 2019-04-03 | \$145.000 \$395.000 |
| 702368 | Background Checks Under the EEOC's Best Practices | Michael D. Haberman | LIVE RECORDED | 2019-04-04 | \$145.000 \$395.000 |
| 702393 | Transforming HR Processes through the Six Sigma Methodology | Lyman A. Montgomery | LIVE RECORDED | 2019-04-04 | \$145.000 \$395.000 |
| 702360 | How to Avoid Hiring Victims, Liars, Bullies, and Saboteurs | Teri Morning | LIVE RECORDED | 2019-04-04 | \$145.000 \$395.000 |
| 702386 | Using Regression Analysis in Compensation | David J. Wudyka | LIVE RECORDED | 2019-04-05 | \$145.000 \$395.000 |
| 702375 | How Leaders can Create a Culture of Everyday Civility that Means Business | Dr. Mitchell Kusy | LIVE RECORDED | 2019-04-08 | \$145.000 \$395.000 |
| 702381 | Using Behavior Based Interviewing to Select the Right Candidate | Grant Schneider | LIVE RECORDED | 2019-04-09 | \$145.000 \$395.000 |

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| 702382 | Workplace Wellness - A Roadmap to Engaging Employees | Meaghan Jansen | LIVE RECORDED | 2019-04-09 | \$145.000 \$395.000 |
| 702391 | Moving From an Operational Manager to a Strategic Leader | Chris DeVany | LIVE RECORDED | 2019-04-10 | \$145.000 \$395.000 |
| 702363 | Heightening Communication Through Enhanced Word Power | Colleen Clarke | LIVE RECORDED | 2019-04-10 | \$145.000 \$395.000 |
| 702383 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | LIVE RECORDED | 2019-04-10 | \$145.000 \$395.000 |
| 702384 | Attracting, Growing and Retaining Millennials | Dr. B. Lynn Ware | LIVE RECORDED | 2019-04-10 | \$145.000 \$395.000 |
| 702369 | Stay Interviews: A Powerful and Low-Cost Employee Engagement | Marcia Zidle | LIVE RECORDED | 2019-04-10 | \$145.000 \$395.000 |
| 702378 | How to Attract, Retain & Engage Millennials | Tonia Morris | LIVE RECORDED | 2019-04-11 | \$145.000 \$395.000 |
| 702334 | Workplace Harassment Prevention: How to Conduct an Internal Harassment and Bullying Investigation | Diane L. Dee | LIVE RECORDED | 2019-04-11 | \$145.000 \$395.000 |
| 702380 | Employee Handbooks: 2019 Updates | Ronald Adler | LIVE RECORDED | 2019-04-11 | \$145.000 \$395.000 |
| 702395 | California Meal and Rest Breaks: What you Dont Know can Cost you | Melveen Stevenson | LIVE RECORDED | 2019-04-12 | \$145.000 \$395.000 |
| 702401 | 2-Hour Virtual Seminar on The Complexity and Interplay Among ADAAA, FMLA, and Worker's Comp (WC) - How do they Work Together, or Not? | Dr. Susan Strauss | LIVE RECORDED | 2019-04-15 | \$185.000 \$435.000 |
| 702388 | HR Compliance 101 - for Non HR Managers | Teri Morning | LIVE RECORDED | 2019-04-17 | \$145.000 \$395.000 |
| 702356 | Mentoring Employees - Unlocking Efficient Potential. An Investment or Not? | Doug Lawrence | LIVE RECORDED | 2019-04-18 | \$145.000 \$395.000 |
| 702397 | Foundations of Change Management for HR Professionals | Tony White | LIVE RECORDED | 2019-04-18 | \$145.000 \$395.000 |
| 702343 | Strategies for Effective Leadership | David Rohlander | LIVE RECORDED | 2019-04-23 | \$145.000 \$395.000 |
| 702376 | 3-Hour Virtual Seminar on What Every HR Professional Should know About Coaching Toxic Personalities | Dr. Mitchell Kusy | LIVE RECORDED | 2019-04-24 | \$285.000 \$535.000 |
| 702354 | 2019 Payroll Tax Update: New Forms and Requirements Explained | Dayna J. Reum | LIVE RECORDED | 2019-04-24 | \$145.000 \$395.000 |
| 702370 | Effective Onboarding: How to Engage, Motivate and Retain New Hires | Marcia Zidle | LIVE RECORDED | 2019-04-24 | \$145.000 \$395.000 |
| 702392 | Time and Task Management Effectiveness: Working Smarter Every Day | Chris DeVany | LIVE RECORDED | 2019-04-25 | \$145.000 \$395.000 |
| 702394 | Transforming HR through Six Sigma: Adopting a New Way of Thinking about Human Resources | Lyman A. Montgomery | LIVE RECORDED | 2019-04-25 | \$145.000 \$395.000 |
| 702387 | Using Statistics in Compensation | David J. Wudyka | LIVE RECORDED | 2019-04-25 | \$145.000 \$395.000 |
| 702379 | Onboarding a Multi Generation Workforce | Tonia Morris | LIVE RECORDED | 2019-04-26 | \$145.000 \$395.000 |

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| 702389 | Workplace Investigations - Witnesses Interviews | Teri Morning | LIVE RECORDED | 2019-04-26 | \$145.000 \$395.000 |
| 702396 | What to Do If an Applicant has a Criminal History? | Melveen Stevenson | LIVE RECORDED | 2019-04-26 | \$145.000 \$395.000 |
| 702385 | Best Practices for Implementing Employee Engagement Surveys | Dr. B. Lynn Ware | LIVE RECORDED | 2019-04-29 | \$145.000 \$395.000 |
| 702366 | I-9 Audits: Strengthening your Immigration Compliance Strategies | Diane L. Dee | LIVE RECORDED | 2019-04-30 | \$145.000 \$395.000 |
| 702408 | Strategic Planning and Execution: The 1-2-3 Year Plan for Enterprise Success | Chris DeVany | LIVE RECORDED | 2019-05-08 | \$145.000 \$395.000 |
| 702403 | Advanced FMLA: Issues and Solutions | Michael D. Haberman | LIVE RECORDED | 2019-05-08 | \$145.000 \$395.000 |
| 702371 | Succession Planning: It's Not Just for Emergencies - It's a Leadership Development Strategy | Marcia Zidle | LIVE RECORDED | 2019-05-08 | \$145.000 \$395.000 |
| 702374 | Employee Engagement From A to Z: How to Execute a Successful Employee Engagement Journey | Jill Christensen | LIVE RECORDED | 2019-05-09 | \$145.000 \$395.000 |
| 702402 | 2-Hour Virtual Seminar on How to Conduct an Internal Harassment and Bullying Investigation to Determine Facts and Minimize Liability | Dr. Susan Strauss | LIVE RECORDED | 2019-05-10 | \$185.000 \$435.000 |
| 702390 | Multi-State Payroll Compliance | Dayna J. Reum | LIVE RECORDED | 2019-05-10 | \$145.000 \$395.000 |
| 702398 | Customer Interests - Identifying, Meeting & Exceeding Them | Tony White | LIVE RECORDED | 2019-05-10 | \$145.000 \$395.000 |
| 702405 | Implementing the Affordable Care Act, GINA, and other Discrimination Laws into your Wellness Program | Dr. Susan Strauss | LIVE RECORDED | 2019-05-17 | \$145.000 \$395.000 |
| 702404 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | LIVE RECORDED | 2019-05-22 | \$145.000 \$395.000 |
| 702372 | Your Organization's Culture: If you Don't Get It Right, Nothing Else Matters | Marcia Zidle | LIVE RECORDED | 2019-05-22 | \$145.000 \$395.000 |
| 702399 | Building Teams in 2019- The Realities & Fallacies | Tony White | LIVE RECORDED | 2019-05-24 | \$145.000 \$395.000 |
| 702406 | Workplace Investigations 101: How to Conduct your Investigation Like a Pro | Dr. Susan Strauss | LIVE RECORDED | 2019-05-31 | \$145.000 \$395.000 |
| 702400 | Win-Win Negotiations | Tony White | LIVE RECORDED | 2019-06-07 | \$145.000 \$395.000 |
| 702409 | Piercings, Tattoos and More: Dress Codes For the Workplace - Legally Compliant Policies and Guidelines | Dr. Susan Strauss | LIVE RECORDED | 2019-06-10 | \$145.000 \$395.000 |
| 702407 | Nurse to Nurse Bullying: A Sepsis in Healthcare | Dr. Susan Strauss | LIVE RECORDED | 2019-06-26 | \$145.000 \$395.000 |
| 700001 | Auditing and Administrating Human Resources Policies and Practices | Marna Hayden | RECORDED | 2011-07-07 | \$195.000 |
| WEBINAR4000000 | Webinar4000000 | Marna Hayden | | | |
| 700002 | Document Retention and Destruction | Marna Hayden | RECORDED | 2011-07-14 | \$195.000 |

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|------------|---|----------------------|--------------|------------|-----------|
| 700003 | Valuing and Understanding Diversity in the Workplace Today | Marna Hayden | RECORDED | 2011-08-09 | \$195.000 |
| 700006 | HR Metrics for the Human Resource Executive | Marna Hayden | RECORDED | 2011-09-20 | \$195.000 |
| 700007 | Effective Employee Performance Documentation: Elements and Techniques | Christopher D. Lee | RECORDED | 2011-07-12 | \$195.000 |
| 700011 | Winning Presentation Skills ... Put Power, Punch and Pizzazz into Your Presentations | Arnold Sanow | RECORDED | 2011-07-11 | \$195.000 |
| 700012 | Emotional Intelligence: What it is and Why it Should Matter to You | Arnold Sanow | RECORDED | 2011-08-04 | \$195.000 |
| 700014 | New Perspectives on Leadership | Cy Charney | RECORDED | 2011-07-21 | \$195.000 |
| 700015 | Coaching and Mentoring for High Performance | Cy Charney | RECORDED | 2011-08-02 | \$195.000 |
| 700016 | Advanced HR Audit Techniques | Ronald Adler | RECORDED | 2011-07-19 | \$195.000 |
| 700017 | Tax Levies and Creditor Garnishments: Maintaining Compliance and Eliminating Problems | Vicki M. Lambert | RECORDED | 2011-07-20 | \$195.000 |
| 700018 | Breakthrough Performance Management that is Practical, Effective and User-Friendly | Christopher D. Lee | RECORDED | 2011-07-27 | \$195.000 |
| 700019 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2011-07-28 | \$195.000 |
| 700021 | W-2's?, 1099's?, Independent Contractors? Protect Yourself with Proper Classification | Vicki M. Lambert | RECORDED | 2011-08-18 | \$195.000 |
| 700022 | Understanding At-Will Employment and Using That Knowledge to Manage Better | Barrie Gross | RECORDED | 2011-08-04 | \$195.000 |
| 700026 | A Practical Look at Discipline and Termination | Barrie Gross | RECORDED | 2011-11-09 | \$195.000 |
| 700029 | Proper Identification and Payment of Exempt Employees | Vicki M. Lambert | RECORDED | 2011-10-12 | \$195.000 |
| 700030 | Documenting Payroll Procedures | Vicki M. Lambert | RECORDED | 2011-09-29 | \$195.000 |
| 700037 | Legal and Effective Hiring and Interviewing | Dr. Joni E. Johnston | RECORDED | 2011-11-18 | \$195.000 |
| 700038 | Managing Employee Behavior Problems | Dr. Joni E. Johnston | RECORDED | 2011-10-04 | \$195.000 |
| 700040 | Proper and Effective Handling of Child Support Garnishments | Vicki M. Lambert | RECORDED | 2011-10-13 | \$195.000 |
| 700041 | Calculating Overtime Correctly | Vicki M. Lambert | RECORDED | 2011-10-27 | \$195.000 |
| 700044 | Telecommuting: Effective Policies, Practices, and Program | Marna Hayden | RECORDED | 2011-10-12 | \$195.000 |
| 700045 | Strategies for Retaining Key Employees | Marna Hayden | RECORDED | 2011-10-19 | \$195.000 |
| 700046 | Performance Management: The Key to the Castle | Scott R. Baird | RECORDED | 2011-11-01 | \$165.000 |
| 700047 | Assessments: The good, The bad, and the Ugly | Scott R. Baird | RECORDED | 2011-11-15 | \$165.000 |

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| 700048 | Assessing Unemployment Insurance Cost Controls | Ronald Adler | RECORDED | 2011-11-08 | \$165.000 |
| 700049 | Advanced HR Audit Techniques | Ronald Adler | RECORDED | 2011-11-22 | \$165.000 |
| 700051 | Job Evaluation Methods and Plans | David J. Wudyka | RECORDED | 2011-11-02 | \$165.000 |
| 700054 | Payroll Best Practices: 2011 Year End and 2012 Preparation | Vicki M. Lambert | RECORDED | 2011-11-09 | \$165.000 |
| 700055 | Payroll Best Practices: Proper Handling of Overpayments | Vicki M. Lambert | RECORDED | 2011-12-21 | \$165.000 |
| 700057 | Set the Tone: The Ins and Outs of Business Etiquette | Mary Kay Slowikowski | RECORDED | 2011-11-10 | \$145.000 |
| 700059 | The Power of Magnetic Leadership: It's Time to Get R.E.A.L. | Dianne Durkin | RECORDED | 2011-12-13 | \$195.000 |
| 700060 | Effectively Managing Through Change | Dianne Durkin | RECORDED | 2011-12-08 | \$195.000 |
| 700063 | Virtual Management Skills: How to Manage for High Performance in the Virtual Workplace | Tamara K. Strickland | RECORDED | 2011-11-30 | \$145.000 |
| 700065 | OSHA Recordkeeping and Reporting | Don Dressler | RECORDED | 2011-11-29 | \$165.000 |
| 700066 | Team Conflict Management Strategies | Ben Adkins | RECORDED | 2011-12-15 | \$165.000 |
| 700067 | Reference and Background Checking to Assure the Right Hires | Marna Hayden | RECORDED | 2011-12-20 | \$195.000 |
| 700068 | Dress Codes for the Workplace – Policies and Guidelines | Marna Hayden | RECORDED | 2012-02-09 | \$195.000 |
| 700069 | Emergency Preparedness for Small to Midsized Companies | Marna Hayden | RECORDED | 2012-01-24 | \$195.000 |
| 700070 | The Latest Developments in FMLA and ADA | John C. Garner | RECORDED | 2012-01-18 | \$195.000 |
| 700071 | How to Build Better Work Relationships | Ben Adkins | RECORDED | 2012-01-18 | \$165.000 |
| 700072 | Recent Federal Regulations Affecting Employee Benefits | John C. Garner | RECORDED | 2012-01-24 | \$195.000 |
| 700073 | The Fallacies Of Performance Appraisals And How To Overcome Them | Christopher D. Lee | RECORDED | 2012-01-11 | \$195.000 |
| 700074 | Pay for Performance: Techniques for Difficult Economic Times | Christopher D. Lee | RECORDED | 2012-01-31 | \$195.000 |
| 700075 | Efforts, Outcomes, and Behaviors: Improving Productivity with a Management Technique that Can Handle Good, Bad, and Ugly Employee Performance | Christopher D. Lee | RECORDED | 2012-02-14 | \$195.000 |
| 700076 | Bulletproof Documentation: HR Supervisor & Manager Training | Judi Clements | RECORDED | 2012-01-19 | \$165.000 |
| 700077 | Performance Management: The Magic of the Face-to-Face Conversation | Judi Clements | RECORDED | 2012-02-01 | \$165.000 |
| 700078 | Managing OSHA Inspections and Accident Investigations | Don Dressler | RECORDED | 2012-02-08 | \$165.000 |
| 700079 | Managing, Motivating and Integrating a Multi Generational Workforce | Dianne Durkin | RECORDED | 2012-02-21 | \$195.000 |

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|------------|---|----------------------|--------------|------------|-----------|
| 700080 | Organic Growth and the Customer Experience | Dianne Durkin | RECORDED | 2012-03-01 | \$195.000 |
| 700082 | The Virtual Employee - Coaching and Training Employees for Success in the Virtual Workplace | Tamara K. Strickland | RECORDED | 2012-01-26 | \$165.000 |
| 700084 | The Virtual Team - Creating High Performing Teams in the Virtual Workplace | Tamara K. Strickland | RECORDED | 2012-02-22 | \$165.000 |
| 700085 | Engaged Performance: How to Motivate Employees and Align Behavior with Company Goals | Kathy Coughlin | RECORDED | 2012-01-17 | \$165.000 |
| 700086 | Developing a Social Media Policy: Clear Guidelines to Prevent or Reduce Employment-Related Problems | Kathy Coughlin | RECORDED | 2012-01-26 | \$165.000 |
| 700087 | Employee Online: Social Media at Work | Kathy Coughlin | RECORDED | 2012-02-23 | \$165.000 |
| 700088 | Building a Global Mindset | Nina Woodard | RECORDED | 2012-02-07 | \$195.000 |
| 700089 | Changing the Success Rates of Mergers and Acquisitions: MA3 = P2 + C2 (Successful M and A = Attention to People and Change) | Nina Woodard | RECORDED | 2012-02-22 | \$195.000 |
| 700090 | Managing a "Critical Conversation": It is Not Just What you Say, But How You Say It | Gerald Lewis | RECORDED | 2012-01-25 | \$165.000 |
| 700091 | Keys to Creating an Ethical Organization | Jeffrey Salter | RECORDED | 2012-01-26 | \$195.000 |
| 700092 | Making it Easier™ to Speak in Public - Even if You're Afraid! | Terry Nicholetti | RECORDED | 2012-02-29 | \$165.000 |
| 700093 | Conducting an Employee Preparedness Survey: How Prepared is your Workforce for a Serious Emergency | Gerald Lewis | RECORDED | 2012-02-08 | \$165.000 |
| 700095 | Independent Contractors in Today's Economy: Proper Classification and the Risks of Misclassification | Barrie Gross | RECORDED | 2012-02-16 | \$195.000 |
| 700097 | Principles of Employee Engagement: Inspiring Employees to Achieve Superior Results | Jeffrey Salter | RECORDED | 2012-02-16 | \$165.000 |
| 700098 | Management Styles that Work Best for Each of the Four Generations in the Workplace | Marna Hayden | RECORDED | 2012-02-28 | \$195.000 |
| 700100 | Motivating and Coaching Staff to Exceed Expectations | Marna Hayden | RECORDED | 2012-03-29 | \$195.000 |
| 700102 | Civility in the Workplace: Respectful Habits at Work Lead to Greater Productivity | Judi Clements | RECORDED | 2012-03-21 | \$165.000 |
| 700107 | 10 Good Practices for Supporting the Workgroup when an Employee Dies | Rachel Kodanaz | RECORDED | 2012-03-15 | \$165.000 |
| 700110 | FIRING - It's Not Easy, But It Can Be Legal | Robert E. Gregg | RECORDED | 2012-05-16 | \$195.000 |
| 700111 | Office Parties: When Good Times Turn Bad - Employer's Liability | Robert E. Gregg | RECORDED | 2012-03-07 | \$165.000 |
| 700112 | Pre-Employment Testing and the ADA | Robert E. Gregg | RECORDED | 2012-04-04 | \$195.000 |

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| 700114 | Change Leadership: How Leaders Drive Organizational Change | Mary Kay Slowikowski | RECORDED | 2012-03-27 | \$165.000 |
| 700115 | Coaching Skills for Supervisors: Become "The Great Boss" | Mary Kay Slowikowski | RECORDED | 2012-04-05 | \$165.000 |
| 700119 | An Easy Way To Avoid Lawsuits: Classify Employees Correctly | Vanessa G. Nelson | RECORDED | 2012-04-10 | \$195.000 |
| 700120 | How to Write an Effective Safety Plan | Don Dressler | RECORDED | 2012-03-22 | \$195.000 |
| 700121 | The Role of a Safety Committee in Improving Safety Outcomes | Don Dressler | RECORDED | 2012-04-18 | \$195.000 |
| 700122 | Progressive Discipline: Keep your keepers and Lose your Losers | Ben Adkins | RECORDED | 2012-03-22 | \$165.000 |
| 700123 | What is Workplace Flexibility and What Does it Mean to HR | Nina Woodard | RECORDED | 2012-04-12 | \$195.000 |
| 700125 | A Competency that the Future Demands: Communications and Interpersonal Skills | Nina Woodard | RECORDED | 2012-05-16 | \$195.000 |
| 700126 | Conflict Resolution: Effective Workplace Peacekeeping Techniques for Supervisors | Teri J. Traaen | RECORDED | 2012-05-02 | \$165.000 |
| 700127 | FMLA Abuse: How To Identify, Investigate, Deny, And Terminate | Vanessa G. Nelson | RECORDED | 2012-03-28 | \$195.000 |
| 700132 | The Policies and Practices of E-Mail and Internet Use | Marna Hayden | RECORDED | 2012-05-10 | \$195.000 |
| 700135 | Communication Know-How: Develop the Skills to Master Interpersonal Interactions | Ben Adkins | RECORDED | 2012-04-19 | \$195.000 |
| 700136 | Discipline and Termination: How To Eliminate Poor Performance While Managing Your Legal Risks | Ben Adkins | RECORDED | 2012-04-10 | \$195.000 |
| 700137 | Difficult Conversations: Managing the Toughest Employee Discussions | Ben Adkins | RECORDED | 2012-05-02 | \$195.000 |
| 700140 | Virtual Team Leadership: Manage for Optimum Results | Tamara K. Strickland | RECORDED | 2012-04-18 | \$165.000 |
| 700142 | How to Conduct a Competitive Market Pay Analysis | Jill Odegard / Doug Sayed | RECORDED | 2012-06-13 | \$195.000 |
| 700144 | Herding Cats: Leading the New Generations without Losing your Mind | Joyce L. Gioia | RECORDED | 2012-04-12 | \$165.000 |
| 700145 | Principles for Becoming an Employer of Choice | Joyce L. Gioia | RECORDED | 2012-04-17 | \$165.000 |
| 700146 | How to Prepare & Deliver Legal & Effective Performance Appraisals | Judi Clements | RECORDED | 2012-04-26 | \$195.000 |
| 700147 | Better Safe Than Sorry: Legal & Effective Behavioral Interviewing | Judi Clements | RECORDED | 2012-05-23 | \$195.000 |
| 700149 | FMLA In The Trenches: Advanced Tips & Tactics to Protect Your Company | Kathy Coughlin | RECORDED | 2012-05-03 | \$195.000 |
| 700151 | Creating a Culture of Reliability, Responsibility and Accountability | Dianne Durkin | RECORDED | 2012-06-20 | \$195.000 |
| 700152 | Managing Anger: Yours and Employees | Randy Martin | RECORDED | 2012-06-07 | \$165.000 |
| 700153 | Heat Illness - Prepare Now for the Summer of 2012; Avoid OSHA Violations | Don Dressler | RECORDED | 2012-05-10 | \$195.000 |

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| 700154 | Managing OSHA Inspections and Accident Investigations | Don Dressler | RECORDED | 2012-05-29 | \$195.000 |
| 700155 | Building Your Personal Brand and Influence in your Organization | Sara LaForest and Tony Kubica | RECORDED | 2012-06-05 | \$195.000 |
| 700156 | Hiring And Retention: How To Find, Hire, And Retain The Right People For Your Organization | Richard Hadden | RECORDED | 2012-06-06 | \$195.000 |
| 700159 | How to Conduct a Workplace Investigation - Step-by-Step Analogy | Vanessa G. Nelson | RECORDED | 2012-05-03 | \$195.000 |
| 700160 | Change Management: Leading and Managing Employees Through Organizational Change | Randy Martin | RECORDED | 2012-05-31 | \$195.000 |
| 700161 | Employee Engagement: Identifying What Impacts Retention And Drives Bottom-Line Results | Richard Hadden | RECORDED | 2012-05-17 | \$195.000 |
| 700162 | Lead Them or Lose Them | Joyce L. Gioia | RECORDED | 2012-05-24 | \$195.000 |
| 700165 | Making Work Lean & Meaningful | Joyce L. Gioia | RECORDED | 2012-08-23 | \$195.000 |
| 700166 | Succession Planning for Fun and Profit | Joyce L. Gioia | RECORDED | 2012-05-31 | \$195.000 |
| 700169 | When Grief Disrupts the Workplace: Practical Solutions | Rachel Kodanaz | RECORDED | 2012-05-17 | \$195.000 |
| 700176 | The Law and Psychology of Mental Health Issues at Work: Substance Abuse, Depression and the Bermuda Triangle of the ADA, the FMLA and Worker's Comp | Dr. Joni E. Johnston | RECORDED | 2012-06-28 | \$195.000 |
| 700179 | Effective Discipline and Lawsuit-Proof Termination: How to Remedy Performance and Conduct Problems While Minimizing Your Legal Risks | Dr. Joni E. Johnston | RECORDED | 2012-07-17 | \$195.000 |
| 700182 | Managing Global Talent | Nina Woodard | RECORDED | 2012-07-31 | \$195.000 |
| 700183 | Seven Best Ways to Handle a Mistake at Work | Dr. Genie Z. Laborde | RECORDED | 2012-08-09 | \$195.000 |
| 700184 | Advanced Interviewing - How to Eliminate Candidate Embellishment | Brad Remillard | RECORDED | 2012-06-12 | \$195.000 |
| 700185 | What Did You Say - The Art of Effective Communication | Kathy Coughlin | RECORDED | 2012-11-07 | \$195.000 |
| 700187 | Core Issues in Employee Engagement | Nina Woodard | RECORDED | 2012-11-13 | \$195.000 |
| 700189 | Performance Appraisal Toolbox: How to Prepare & Deliver Legal & Effective Appraisals | Judi Clements | RECORDED | 2012-07-10 | \$195.000 |
| 700190 | If It Wasn't Documented It Didn't Happen: Legal & Effective Documentation | Judi Clements | RECORDED | 2012-07-26 | \$195.000 |
| 700192 | Better Safe Than Sorry: Legal & Effective Behavioral Interviewing | Judi Clements | RECORDED | 2012-08-21 | \$195.000 |
| 700195 | Domestic Violence in the Workplace – What to look for and how to respond | Kathy Coughlin | RECORDED | 2012-07-10 | \$195.000 |
| 700196 | Virtual Teams: How to Sustain High Performing Teams in the Virtual Workplace | Tamara K. Strickland | RECORDED | 2012-07-05 | \$195.000 |

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| 700199 | The Virtual Team - Creating High Performing Teams in the Virtual Workplace | Tamara K. Strickland | RECORDED | 2012-09-18 | \$195.000 |
| 700200 | Enhancing Employee Engagement Through Positive Psychology | Randy Martin | RECORDED | 2012-07-26 | \$195.000 |
| 700202 | It's Time to Manage Differently: A New Approach for a New Work Environment | Nina Woodard | RECORDED | 2012-08-08 | \$195.000 |
| 700203 | Handling Conflict and Confrontation - Keys to Managing, Resolving, and Working Through Disagreements | Kathy Coughlin | RECORDED | 2012-11-15 | \$195.000 |
| 700204 | Sexual Harassment - it's More than Sexual & What Every Supervisor Should Know | Kathy Coughlin | RECORDED | 2012-08-15 | \$195.000 |
| 700205 | Powerful Presentation Skills | Mary Kay Slowikowski | RECORDED | 2012-08-14 | \$195.000 |
| 700206 | Stay Focused in Age of Distraction – Key Elements | Mary Kay Slowikowski | RECORDED | 2012-11-20 | \$195.000 |
| 700207 | HIPAA Security for Human Resource Professionals | John C. Garner | RECORDED | 2012-09-18 | \$195.000 |
| 700209 | Project Management in Human Resources | Cathleen M. Hampton | RECORDED | 2012-07-11 | \$345.000 |
| 700211 | Equal Employment Opportunity (EEO) and Affirmative Action | Cathleen M. Hampton | RECORDED | 2012-08-29 | \$395.000 |
| 700213 | Ten Tips For Positive Appraisals that are Focused on Improvement | Christopher D. Lee | RECORDED | 2012-08-28 | \$195.000 |
| 700214 | Managing Performance, Conformance, and Behavior: Using Motivation, Encouragement and Discipline To Improve Productivity | Christopher D. Lee | RECORDED | 2012-07-31 | \$195.000 |
| 700215 | Impending Crisis: Too Many Jobs, Too Few People | Joyce L. Gioia | RECORDED | 2012-10-16 | \$195.000 |
| 700216 | Human Resources Investigations: Strategies for Enhancing Confidence in the Investigative Process | Teri J. Traaen | RECORDED | 2012-09-05 | \$195.000 |
| 700217 | Dealing with Depression - Organizational Perspectives | Randy Martin | RECORDED | 2012-08-16 | \$195.000 |
| 700218 | Managing Behavioral Health and Addiction Issues in the Workplace | Randy Martin | RECORDED | 2012-10-25 | \$195.000 |
| 700219 | Conducting Employee Engagement Surveys | Richard Hadden | RECORDED | 2012-10-04 | \$195.000 |
| 700220 | Talent Management Trends and Leading Edge Practices | Dr John Sullivan | RECORDED | 2012-08-01 | \$195.000 |
| 700221 | Your People... Your Profit: Best Practices from best employers in the world | Richard Hadden | RECORDED | 2012-09-05 | \$195.000 |
| 700223 | Compassionate Workplace: A sad Employee is Often Perceived as a Bad Employee | Rachel Kodanaz | RECORDED | 2012-10-09 | \$195.000 |
| 700224 | Crisis Response: Addressing Immediate Needs of an Organization When a Death Occurs | Rachel Kodanaz | RECORDED | 2012-10-25 | \$195.000 |
| 700225 | Talent Integration: Why So Many Companies Struggle with Low Retention | Sara LaForest and Tony Kubica | RECORDED | 2012-08-29 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|-------------------------------|--------------|------------|-----------|
| 700226 | Conducting Internal Workplace Investigations Legally and Effectively | Ronald W. Taylor | RECORDED | 2012-08-01 | \$195.000 |
| 700227 | Workplace Violence: Preventing a Tragedy | Ronald W. Taylor | RECORDED | 2012-10-23 | \$195.000 |
| 700228 | Preparing for Health Care Reform in 2013 | John C. Garner | RECORDED | 2012-10-02 | \$195.000 |
| 700229 | Tantalize Top Talent: Progressive Talent Management | Sara LaForest and Tony Kubica | RECORDED | 2012-09-20 | \$195.000 |
| 700230 | How Technology can Help or Hinder your Mentoring Program | Rene D. Petrin | RECORDED | 2012-09-18 | \$195.000 |
| 700231 | Group Mentoring - When to Use and How to do IT Well | Rene D. Petrin | RECORDED | 2012-08-15 | \$195.000 |
| 700232 | Dramatically Improving Job Rotations and Internal Movement - Best Practices and Approaches | Dr John Sullivan | RECORDED | 2012-08-14 | \$195.000 |
| 700233 | Building Employee, Customer and Brand Loyalty | Dianne Durkin | RECORDED | 2012-08-21 | \$195.000 |
| 700234 | Engaging and Empowering Employees for Increased Earnings | Dianne Durkin | RECORDED | 2012-11-07 | \$195.000 |
| 700235 | Presenting to Senior Decision Makers | Sims Wyeth | RECORDED | 2012-10-16 | \$195.000 |
| 700237 | Health Care Reform -Step-by-Step Guidelines | Vanessa G. Nelson | RECORDED | 2012-09-05 | \$195.000 |
| 700239 | Rethinking Retention - Advanced Practices in Employee Retention | Dr John Sullivan | RECORDED | 2012-09-25 | \$195.000 |
| 700240 | Online Mentoring System - Bringing Social Learning, Employee Development and Mentoring Together | Rene D. Petrin | RECORDED | 2012-11-13 | \$195.000 |
| 700241 | Succession Planning: Unless No One Gets Sick, Dies Or Leaves | Sara LaForest and Tony Kubica | RECORDED | 2012-09-26 | \$195.000 |
| 700242 | Amazing HR - Lessons from Google's Innovative Approach to Talent Management | Dr John Sullivan | RECORDED | 2012-09-11 | \$195.000 |
| 700247 | Workplace Diversity - Why Can't We All Get Along? | Kathy Coughlin | RECORDED | 2012-11-28 | \$195.000 |
| 700249 | Building Salary Budgets and Merit Matrixes In Today's Economy | Teri Morning | RECORDED | 2012-09-27 | \$195.000 |
| 700251 | Progressive Discipline: Keep your keepers and Lose your Losers | Ben Adkins | RECORDED | 2012-11-01 | \$195.000 |
| 700256 | Employee Incentives - Best Practices to Motivate them To Make Lifestyle Changes | Don R. Powell | RECORDED | 2012-10-31 | \$195.000 |
| 700258 | Key Concepts to Implement HDHP (High Deductible Health Plans) and HSA Plan | Teri Morning | RECORDED | 2013-01-16 | \$195.000 |
| 700259 | Problem Employees - How to Say Goodbye Without Worry | Kathy Coughlin | RECORDED | 2012-10-24 | \$195.000 |
| 700260 | Just How Sick Is Our System - Preparing for the New Healthcare Reform Legislation | Kathy Coughlin | RECORDED | 2012-12-20 | \$195.000 |
| 700262 | Change Management: Leading and Managing Employees Through Organizational Change | Randy Martin | RECORDED | 2012-12-13 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 700265 | Managing Talent in a Chaotic VUCA (Volatility, Uncertainty, Complexity and Ambiguity) World | Dr John Sullivan | RECORDED | 2012-11-14 | \$195.000 |
| 700267 | What CEO's Need and Expect from a Strategic HR Business Partnership | Nina Woodard | RECORDED | 2013-02-05 | \$195.000 |
| 700269 | Labor and Employment Law Issues related to Social Networking | Susan Fahey Desmond | RECORDED | 2012-12-12 | \$195.000 |
| 700270 | Demonstrating The Business Impacts Of Talent Management To Cynical Executives | Dr John Sullivan | RECORDED | 2012-11-28 | \$195.000 |
| 700271 | Linking Performance Pay and Organizational Goals | Teri Morning | RECORDED | 2012-12-06 | \$195.000 |
| 700272 | Best Practices of Defensible Workplace Investigations | Teri Morning | RECORDED | 2012-12-18 | \$195.000 |
| 700274 | Not All Assessments Are Created Equal - Demystifying Assessments | Seema Rafay | RECORDED | 2013-01-15 | \$195.000 |
| 700275 | Starting Leadership on the Right Foot | Seema Rafay | RECORDED | 2013-02-26 | \$195.000 |
| 700276 | Hiring for Retention and Productivity - Know the Facts | Seema Rafay | RECORDED | 2013-04-25 | \$195.000 |
| 700277 | Conducting an Effective 360° Feedback for Management Development | Seema Rafay | RECORDED | 2013-02-12 | \$195.000 |
| 700280 | Understanding Grief in the Workplace: Personal Stories from a Griever's point of view | Rachel Kodanaz | RECORDED | 2013-01-10 | \$195.000 |
| 700281 | Bereavement Leave Policies for the 21st century | Rachel Kodanaz | RECORDED | 2013-01-24 | \$195.000 |
| 700283 | HR Department and Confidentiality - EEOC, HIPAA and NLRB Requirements | Michael D. Haberman | RECORDED | 2013-02-07 | \$195.000 |
| 700284 | Working With Thoroughly Disagreeable, Even Dysfunctional Coworkers | Teri Morning | RECORDED | 2013-01-10 | \$195.000 |
| 700285 | How to Conduct a Competitive Market Pay Analysis | Doug Sayed | RECORDED | 2013-02-19 | \$195.000 |
| 700287 | Fundamentals of the Family and Medical Leave Act | Kenneth A. Sprang | RECORDED | 2013-02-14 | \$195.000 |
| 700288 | Compliance Considerations For Virtual Workers | Teri Morning | RECORDED | 2013-01-17 | \$195.000 |
| 700291 | Strategic HR - Understanding the Emerging Players in the Global Economy from an HR Perspective | Michael D. Haberman | RECORDED | 2013-04-24 | \$195.000 |
| 700292 | The National Labor Relations Act- Not Just for Union Companies | Michael D. Haberman | RECORDED | 2013-06-06 | \$195.000 |
| 700293 | Handling Supplemental Pay Under the FLSA | Michael D. Haberman | RECORDED | 2013-01-30 | \$195.000 |
| 700294 | Understanding and Administrating COBRA: Avoiding Costly Conflicts with Government Agencies | Kenneth A. Sprang | RECORDED | 2013-05-14 | \$195.000 |
| 700295 | Using HR Technologies Effectively and Efficiently | Teri Morning | RECORDED | 2013-03-13 | \$195.000 |
| 700297 | Developing and Using HR Audit Tools | Ronald Adler | RECORDED | 2013-02-07 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|----------------------|--------------|------------|-----------|
| 700298 | Determining Which Employees are Exempt under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2013-02-12 | \$195.000 |
| 700301 | Independent Contractor or Employee-Guidelines to Insure Compliance | Kenneth A. Sprang | RECORDED | 2013-01-31 | \$195.000 |
| 700302 | Designing and Administering Fair and Effective Discipline and Discharge Policies | Kenneth A. Sprang | RECORDED | 2013-07-09 | \$195.000 |
| 700305 | Creating Next Generation Workplaces - Setting Up A Virtual Workplace Plan | Teri Morning | RECORDED | 2013-02-28 | \$195.000 |
| 700306 | Powerful Presentation Skills: Put Power, Punch and Pizzazz into Your Presentations | Mary Kay Slowikowski | RECORDED | 2013-05-01 | \$195.000 |
| 700307 | 25 Key Differences Between Coaching & Mentoring | Rene D. Petrin | RECORDED | 2013-03-12 | \$195.000 |
| 700309 | Listening Skills In Order To Improve Communications for non-English (Spanish) fluent | Isaac Botbol | RECORDED | 2013-04-16 | \$195.000 |
| 700310 | HR Compliance 101 - For Non HR Managers | Teri Morning | RECORDED | 2013-03-07 | \$195.000 |
| 700311 | Interviewing for Engagement: Aligning Career Goals with Business Goals | Shira Harrington | RECORDED | 2013-03-21 | \$195.000 |
| 700312 | Managing and Motivating the Next Generation | Shira Harrington | RECORDED | 2013-04-04 | \$195.000 |
| 700314 | Workplace Violence and Personal Safety for Human Resource Professionals | Joe Rosner | RECORDED | 2013-05-08 | \$195.000 |
| 700315 | Workplace Violence Plans, Policies & Procedures for HR Professionals | Joe Rosner | RECORDED | 2013-04-03 | \$195.000 |
| 700316 | Incentives and Employee Engagement | Donya Rose | RECORDED | 2013-04-02 | \$195.000 |
| 700317 | Predicting and Assessing The Cost of The Sales Team | Donya Rose | RECORDED | 2013-07-03 | \$195.000 |
| 700318 | Sales Comp Bootcamp - Principles and best practices for designing great sales Comp plans | Donya Rose | RECORDED | 2013-04-23 | \$195.000 |
| 700319 | Sales Comp Solutions - Six Most Common Challenges | Donya Rose | RECORDED | 2013-05-07 | \$195.000 |
| 700320 | Sales Comp Plans - Minimizing Measures to Maximize Results | Donya Rose | RECORDED | 2013-05-28 | \$195.000 |
| 700321 | Recent Federal Regulations Affecting Employee Benefits | John C. Garner | RECORDED | 2013-04-03 | \$195.000 |
| 700325 | Internal Investigations for Non Investigative Personnel | Teri Morning | RECORDED | 2013-05-09 | \$195.000 |
| 700326 | The Fallacies Of Performance Appraisals And How To Overcome Them | Christopher D. Lee | RECORDED | 2013-04-25 | \$195.000 |
| 700327 | Developing an Employee Benefits Strategy - Key Factors | Neil Strodel | RECORDED | 2013-04-18 | \$195.000 |
| 700328 | Strength-Based Coaching | Rich Gallagher | RECORDED | 2013-04-11 | \$195.000 |
| 700329 | Making HR Presentations with Clarity, Power, Professionalism and Enjoyment | Teri Morning | RECORDED | 2013-04-11 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 700330 | Writing Investigative Reports - A Crucial Piece of a Professional Investigation | Teri Morning | RECORDED | 2013-04-18 | \$195.000 |
| 700331 | Bring Your "A" Game to Work & Life | Stephanie Staples | RECORDED | 2013-05-15 | \$195.000 |
| 700332 | Employer Rights - Legal Issues in Investigating your Employees Privacy | Susan Fahey Desmond | RECORDED | 2013-07-23 | \$195.000 |
| 700333 | How and Why the Feds Are Aggressively Focuses on Employer Pay Practices | Susan Fahey Desmond | RECORDED | 2013-06-12 | \$195.000 |
| 700334 | Importance of Proper Documentation and Retention | Susan Fahey Desmond | RECORDED | 2013-06-25 | \$195.000 |
| 700335 | Ten Tips For Positive Appraisals that are Focused on Improvement | Christopher D. Lee | RECORDED | 2013-05-21 | \$195.000 |
| 700336 | Advanced Webinar on Health Care Reform - Preparation for 2014 | John C. Garner | RECORDED | 2013-06-12 | \$195.000 |
| 700338 | 90 Minutes Webinar on Executive Compensation | David J. Wudyka | RECORDED | 2013-06-04 | \$195.000 |
| 700339 | Managing Pay Compression | David J. Wudyka | RECORDED | 2013-06-27 | \$195.000 |
| 700340 | How To Produce High Quality, Defensible Employment Documentation | Teri Morning | RECORDED | 2013-06-04 | \$195.000 |
| 700341 | Barbarians in The Workforce | Teri Morning | RECORDED | 2013-06-18 | \$195.000 |
| 700343 | Effective Employee Performance Documentation: Elements and Techniques | Christopher D. Lee | RECORDED | 2013-06-05 | \$195.000 |
| 700344 | Meeting Magic: Facilitation & Planning Skills for Meeting Productivity | Judi Clements | RECORDED | 2013-06-06 | \$195.000 |
| 700345 | Civility in the Workplace: Respectful Habits at Work Lead to Greater Productivity | Judi Clements | RECORDED | 2013-07-25 | \$195.000 |
| 700346 | Bulletproof Documentation: HR Supervisor & Manager Training | Judi Clements | RECORDED | 2013-08-21 | \$195.000 |
| 700347 | What's Wrong with the Employee Engagement Process and how to Improve it? | Dr John Sullivan | RECORDED | 2013-06-25 | \$195.000 |
| 700351 | You're the Employee I want to keep! How Managers can Successfully Retain their Top Talent | Dr John Sullivan | RECORDED | 2013-07-17 | \$195.000 |
| 700352 | The Best Practices that Define the Leading Edge of Talent Management | Dr John Sullivan | RECORDED | 2013-07-30 | \$195.000 |
| 700353 | How To Hire Purple Squirrels Innovators, Game Changers and Pioneers | Dr John Sullivan | RECORDED | 2013-08-15 | \$195.000 |
| 700354 | The Amazing Talent Management Practices at Facebook and What you Can Learn from them | Dr John Sullivan | RECORDED | 2013-08-29 | \$195.000 |
| 700355 | How To Write A Workplace Safety Plan | Teri Morning | RECORDED | 2013-07-11 | \$195.000 |
| 700356 | How to Conduct an ADA Discussion | Teri Morning | RECORDED | 2013-07-18 | \$195.000 |
| 700357 | Using Pay Incentives To Motivate Higher Employee Performance | Teri Morning | RECORDED | 2013-07-24 | \$195.000 |
| 700358 | Compensation Strategies for Small Business | David J. Wudyka | RECORDED | 2013-07-11 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|----------------------|--------------|------------|-----------|
| 700359 | Compensation Program "Do's and Don'ts" | David J. Wudyka | RECORDED | 2013-07-25 | \$195.000 |
| 700360 | Kicks, Keeps and Karats: A Manager's Guide to Motivate Employees | Pete Smith | RECORDED | 2013-07-10 | \$195.000 |
| 700361 | Employment Issues in a Virtual World | Susan Fahey Desmond | RECORDED | 2013-07-30 | \$195.000 |
| 700362 | The Top Five Wage & Hour Mistakes and How to Fix Them | Michael D. Haberman | RECORDED | 2013-07-16 | \$195.000 |
| 700363 | Helping HR Be Strategic: Seven Steps to becoming an HR Futurist | Michael D. Haberman | RECORDED | 2013-10-15 | \$195.000 |
| 700365 | Meeting Halfway: Tackling Challenges & Obstacles Through Compromise | Rachel Kodanaz | RECORDED | 2013-07-24 | \$195.000 |
| 700369 | Current Trends in Career Development | Dr. B. Lynn Ware | RECORDED | 2013-07-17 | \$195.000 |
| 700371 | How to Build a Salary Structure and Link it to a Merit System | Martin Levy | RECORDED | 2013-07-31 | \$195.000 |
| 700372 | Onboarding: How to Get New Employees up to Speed in Half The Time | George Bradt | RECORDED | 2013-07-24 | \$195.000 |
| 700373 | The New Leader's 100-Day Action Plan | George Bradt | RECORDED | 2013-08-15 | \$195.000 |
| 700375 | Building a Hiring System for Consistent Performance | Martin Levy | RECORDED | 2013-08-15 | \$195.000 |
| 700376 | Human Resource Issues for Business Owners | Martin Levy | RECORDED | 2013-08-27 | \$195.000 |
| 700377 | 3-Hour Virtual Seminar on Project Management in Human Resources | Cathleen M. Hampton | RECORDED | 2013-07-31 | \$345.000 |
| 700379 | Emergency Preparedness for Small to Midsized Companies | Marna Hayden | RECORDED | 2013-08-14 | \$195.000 |
| 700381 | Fundamentals of Planning and Managing Projects | Gary Chin | RECORDED | 2013-08-08 | \$195.000 |
| 700382 | Effective Social Media Use in HR | Michael D. Haberman | RECORDED | 2013-08-20 | \$195.000 |
| 700383 | Common Challenges Faced by Mentoring Program Managers | Rene D. Petrin | RECORDED | 2013-07-24 | \$195.000 |
| 700385 | Online Mentoring System - Bringing Social Learning, Employee Development and Mentoring Together | Rene D. Petrin | RECORDED | 2013-08-27 | \$195.000 |
| 700386 | Legal Implications of a Wellness Program | Susan Fahey Desmond | RECORDED | 2013-08-14 | \$195.000 |
| 700387 | How to Conduct an Internal Investigation | Susan Fahey Desmond | RECORDED | 2013-08-28 | \$195.000 |
| 700388 | Wage and Hour Law-Exempt Employees | Vicki M. Lambert | RECORDED | 2013-08-08 | \$195.000 |
| 700389 | Handling Overpayment in the Payroll Department | Vicki M. Lambert | RECORDED | 2013-08-19 | \$195.000 |
| 700391 | Business Communication - Do's & Don'ts | Marna Hayden | RECORDED | 2013-09-24 | \$195.000 |
| 700393 | Valuing and Understanding Diversity in the Workplace Today | Marna Hayden | RECORDED | 2013-10-22 | \$195.000 |
| 700394 | Designing and Implementing a Job Rotation Program | Dr. B. Lynn Ware | RECORDED | 2013-08-13 | \$195.000 |
| 700397 | Design, Drafting and Enforcement of Compensation Claw back Policies | Michael S. Melbinger | RECORDED | 2013-10-10 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|----------------------|--------------|------------|-----------|
| 700398 | Taking Action on Employee Engagement Survey Results | Dr. B. Lynn Ware | RECORDED | 2013-09-10 | \$195.000 |
| 700399 | Preventing Unwanted Turnover | Dr. B. Lynn Ware | RECORDED | 2013-09-24 | \$195.000 |
| 700400 | Writing Payroll Procedures | Vicki M. Lambert | RECORDED | 2013-09-04 | \$195.000 |
| 700401 | Multistate Taxation | Vicki M. Lambert | RECORDED | 2013-09-26 | \$195.000 |
| 700402 | When Stress/Depression Causes You Legal Concerns: FMLA, ADA, and Workers' Compensation | Susan Fahey Desmond | RECORDED | 2013-09-10 | \$195.000 |
| 700407 | Tax Levies and Creditor Garnishments: What Payroll Must Know to Stay in Compliance | Vicki M. Lambert | RECORDED | 2013-10-30 | \$195.000 |
| 700409 | What AP (Accounts Payable) Needs to Know About Payroll and Vice Versa | Vicki M. Lambert | RECORDED | 2013-10-24 | \$195.000 |
| 700410 | Wage and Hour Compliance: Its More Than Just Calculating Overtime | Vicki M. Lambert | RECORDED | 2013-11-06 | \$195.000 |
| 700412 | Taking the Guesswork out of Identifying and Paying Exempt Employees | Vicki M. Lambert | RECORDED | 2014-02-18 | \$195.000 |
| 700413 | Merit Pay: A Balanced View | David J. Wudyka | RECORDED | 2013-08-22 | \$195.000 |
| 700414 | Negligent Hiring and Background Checks-Best Practices and Legal Compliance | Lester S. Rosen | RECORDED | 2013-09-19 | \$195.000 |
| 700415 | Annual Bonus Deductibility - Including 409A issues | Michael S. Melbinger | RECORDED | 2013-09-18 | \$195.000 |
| 700416 | Dress Code Nightmares: How to Deal with them and How to Prevent them | Dr. Joni E. Johnston | RECORDED | 2013-09-03 | \$195.000 |
| 700417 | Lawsuit-Proof Discipline and Termination: How to Remedy Employee Problems While Minimizing Your Legal Risks | Dr. Joni E. Johnston | RECORDED | 2013-10-01 | \$195.000 |
| 700420 | Pay Strategy and Performance Management | Chuck Csizmar | RECORDED | 2013-09-19 | \$195.000 |
| 700421 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2013-09-17 | \$195.000 |
| 700422 | 90 Minutes Webinar on Executive Compensation | David J. Wudyka | RECORDED | 2013-10-16 | \$195.000 |
| 700423 | Managing Pay Compression | David J. Wudyka | RECORDED | 2013-11-05 | \$195.000 |
| 700424 | Work Smarter with OneNote | Kimberly Medlock | RECORDED | 2013-09-26 | \$195.000 |
| 700425 | Smarter Stress Management Matters | Kimberly Medlock | RECORDED | 2013-11-05 | \$195.000 |
| 700426 | Smarter Email Management | Kimberly Medlock | RECORDED | | \$195.000 |
| 700427 | Get Organized with Microsoft Outlook | Kimberly Medlock | RECORDED | 2013-11-20 | \$195.000 |
| 700428 | Connecting Emotional Intelligence to the Bottom Line: The Power to Change Performance | Bruce Cryer | RECORDED | 2013-10-31 | \$195.000 |
| 700430 | How to Conduct an Offensive Behavior Investigation | Dr. Joni E. Johnston | RECORDED | 2013-10-08 | \$195.000 |
| 700431 | The Law and Psychology of Dealing with Mental Health Issues at Work | Dr. Joni E. Johnston | RECORDED | 2013-10-23 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|----------------------|--------------|------------|-----------|
| 700432 | Workplace Violence Prevention | Dr. Joni E. Johnston | RECORDED | 2013-11-12 | \$195.000 |
| 700433 | Do's and Don'ts of the Sign-On Bonus Award | Chuck Csizmar | RECORDED | 2013-11-21 | \$195.000 |
| 700434 | Creating Your Compensation Strategy Document | Chuck Csizmar | RECORDED | 2013-12-03 | \$195.000 |
| 700435 | New HIPAA Regulations | John C. Garner | RECORDED | 2013-09-18 | \$195.000 |
| 700443 | Good Beginnings Make Good Employees: Legal & Effective New Employee Orientations | Judi Clements | RECORDED | 2014-12-17 | \$195.000 |
| 700444 | Accelerating Organizational Change | Carlos Conejo | RECORDED | 2013-09-19 | \$195.000 |
| 700446 | Maintenance of Employee I-9s and Recent Changes to the Form | Bradley A. Richards | RECORDED | 2013-09-17 | \$195.000 |
| 700447 | Selling to Multicultural Customers | Carlos Conejo | RECORDED | 2013-10-01 | \$195.000 |
| 700449 | The Most Common Functions for Creating and Implementing Lean Office Culture | Carlos Conejo | RECORDED | 2013-10-29 | \$195.000 |
| 700451 | Bulletproof Documentation for Managers & Supervisors | Judi Clements | RECORDED | 2013-10-29 | \$295.000 |
| 700453 | Advanced Leadership for Competing in a Global Economy | Carlos Conejo | RECORDED | 2013-11-19 | \$195.000 |
| 700455 | Social Networks: Policies, Procedures and Pitfalls! | Timothy Dimoff | RECORDED | 2013-09-26 | \$195.000 |
| 700457 | Drugs and Alcohol at Work: Who, What and Steps to Reduce Risk | Timothy Dimoff | RECORDED | 2013-11-20 | \$195.000 |
| 700460 | The Basics of Business Process Improvement | Gary Chin | RECORDED | 2013-09-26 | \$195.000 |
| 700458 | The Power of Influence | Gita Badiyan | RECORDED | 2013-10-09 | \$195.000 |
| 700459 | Behavioral Based Interviewing | G. Herbert Miller | RECORDED | 2013-10-02 | \$195.000 |
| 700463 | Balanced Scorecards that Work | Carlos Conejo | RECORDED | 2013-12-17 | \$195.000 |
| 700464 | Effective Organizational Metrics | Carlos Conejo | RECORDED | 2014-01-07 | \$195.000 |
| 700465 | Taxing and Reporting Fringe Benefits: Treatment and Rules | Dayna J. Reum | RECORDED | 2013-10-16 | \$195.000 |
| 700469 | Working With Thoroughly Disagreeable, Even Dysfunctional Coworkers | Teri Morning | RECORDED | 2013-11-07 | \$195.000 |
| 700470 | Writing Investigative Reports - A Crucial Piece of a Professional Investigation | Teri Morning | RECORDED | 2013-12-05 | \$195.000 |
| 700471 | Helping Your Employees Navigate Change | G. Herbert Miller | RECORDED | 2013-12-12 | \$195.000 |
| 700472 | Managing Conflict | G. Herbert Miller | RECORDED | 2014-02-13 | \$195.000 |
| 700473 | Overview of Employment Based Nonimmigrant Visa Categories | Bradley A. Richards | RECORDED | 2013-11-12 | \$195.000 |
| 700474 | Detecting and Preventing Accounts Payable Fraud | Peter Goldmann | RECORDED | 2013-10-31 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 700475 | Social Media Fraud Threats to Individuals and Corporations and How to Defend Against It | Peter Goldmann | RECORDED | 2014-02-04 | \$195.000 |
| 700477 | Workplace Violence...Predictors, Prevention And Policies | Timothy Dimoff | RECORDED | 2013-12-11 | \$195.000 |
| 700479 | The future of HR and Talent Management | Dr John Sullivan | RECORDED | 2013-11-21 | \$195.000 |
| 700480 | H-1B Visa for Specialty Occupation Employees | Bradley A. Richards | RECORDED | 2013-11-20 | \$195.000 |
| 700481 | How The National Labor Relations Act Applies To Non-Union Workplaces | Douglas H. Duerr | RECORDED | 2013-11-21 | \$195.000 |
| 700482 | Properly Completing the New Form I-9 and I-9 Basics | Bradley A. Richards | RECORDED | 2013-12-17 | \$195.000 |
| 700483 | Recruiting Effectively and Legally | Susan Fahey Desmond | RECORDED | 2013-11-06 | \$195.000 |
| 700484 | Practical Discipline and Discharge Procedures to Reduce Your Risks | Susan Fahey Desmond | RECORDED | 2013-11-21 | \$195.000 |
| 700485 | The Magic of Conflict | Robert Elliott | RECORDED | 2013-12-05 | \$195.000 |
| 700488 | Managing a "Critical Conversation": It is Not Just What you Say, But How You Say It | Gerald Lewis | RECORDED | 2013-12-11 | \$195.000 |
| 700489 | Coaching to Improve Performance | Martin Levy | RECORDED | 2014-01-21 | \$195.000 |
| 700491 | Recruiting & Retaining Multicultural Employees | Carlos Conejo | RECORDED | 2014-02-19 | \$195.000 |
| 700492 | Customer Service: Giving Your Customers the R.O.Y.A.L. Treatment | Carlos Conejo | RECORDED | 2014-05-29 | \$195.000 |
| 700493 | 5 Most Common Organizing Mistakes and How to Stop Making Them | Liz Davenport | RECORDED | 2013-12-03 | \$195.000 |
| 700494 | Year End 2013 | Dayna J. Reum | RECORDED | 2013-12-10 | \$195.000 |
| 700498 | The Power of Employment Branding - How to Do it and Why it is Important | Dr. B. Lynn Ware | RECORDED | 2014-01-21 | \$195.000 |
| 700499 | Creating a Successful Career Development Program | Dr. B. Lynn Ware | RECORDED | 2014-02-18 | \$195.000 |
| 700500 | Best Practices for Implementing Employee Engagement Surveys | Dr. B. Lynn Ware | RECORDED | 2014-05-15 | \$195.000 |
| 700501 | How To Do 8 Hours Work in 2 - with Half the Mistakes and no Stress | Liz Davenport | RECORDED | 2014-03-04 | \$195.000 |
| 700502 | Mission, Vision, Values Demystified and Turned into Essential Drivers for Success | Volkmar Volzke | RECORDED | 2014-02-11 | \$195.000 |
| 700504 | Project Management for Managers | Anne Marie Smith | RECORDED | 2013-12-11 | \$195.000 |
| 700508 | AP & Payroll Working Together | Dayna J. Reum | RECORDED | 2014-04-23 | \$195.000 |
| 700509 | Webinar on Executive Taxation | Dayna J. Reum | RECORDED | 2014-05-15 | \$195.000 |
| 700511 | International Background Checks: Global Due Diligence and Legal Compliance | Lester S. Rosen | RECORDED | 2014-01-16 | \$195.000 |
| 700512 | Legal and Effective Reference Checking and Education Verification | Lester S. Rosen | RECORDED | 2014-03-04 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 700516 | Working Through the Interplay of the ADA/AA/ FMLA/GINA/COBRA/PDA/ Workers' Comp | Susan Fahey Desmond | RECORDED | 2014-01-29 | \$195.000 |
| 700517 | Conducting Reference and Background Checks | Marna Hayden | RECORDED | 2014-02-27 | \$195.000 |
| 700518 | Telecommuting Policies and Practices | Marna Hayden | RECORDED | 2014-01-24 | \$195.000 |
| 700519 | Auditing the Human Resource Function | Marna Hayden | RECORDED | 2014-05-12 | \$195.000 |
| 700520 | Sponsoring Employees for Permanent Residence (a Green Card) | Bradley A. Richards | RECORDED | 2014-02-13 | \$195.000 |
| 700521 | Leadership Skills: Power, Politics and Influence | Marcia Zidle | RECORDED | 2014-01-28 | \$195.000 |
| 700523 | How to Make Sure Your Independent Contractors are really Independent | Michael D. Haberman | RECORDED | 2014-04-24 | \$195.000 |
| 700524 | Avoiding the Employee Misclassification Trap | Michael D. Haberman | RECORDED | 2014-05-01 | \$195.000 |
| 700526 | Practical Workplace Coaching | G. Herbert Miller | RECORDED | 2014-02-11 | \$195.000 |
| 700527 | Designing and Implementing a Dress Code | Marna Hayden | RECORDED | 2014-07-15 | \$195.000 |
| 700529 | Employee Opinion Survey - Why, Why Not, When and How | Richard Reinhardt | RECORDED | 2014-01-16 | \$195.000 |
| 700535 | Creating High-Performing Teams: Leadership and Team Development | Chris DeVany | RECORDED | 2014-01-15 | \$195.000 |
| 700538 | Accountability For Mature Managers: Time Management Practices | Natalie Manor | RECORDED | 2014-02-18 | \$195.000 |
| 700539 | Succession Management: Grooming Your Talent For Leadership Succession/ Success | Natalie Manor | RECORDED | 2014-03-18 | \$195.000 |
| 700540 | Health Care Reform Update | John C. Garner | RECORDED | 2014-01-29 | \$195.000 |
| 700541 | The Interactive Process and Accommodation of the Disabled under the ADA | Susan Fahey Desmond | RECORDED | 2014-02-12 | \$195.000 |
| 700542 | Legal Issues Concerning Employees with Psychiatric Illnesses under the ADA and More! | Susan Fahey Desmond | RECORDED | 2014-02-26 | \$195.000 |
| 700543 | How to Terminate Employees to Get the Best Results before a Jury | Susan Fahey Desmond | RECORDED | 2014-03-12 | \$195.000 |
| 700544 | Conflict Resolution: Win-Win Strategies for Managers & Employees | Judi Clements | RECORDED | 2014-01-29 | \$195.000 |
| 700545 | Civility in the Workplace: Respectful Habits Lead to Greater Productivity 2014 | Judi Clements | RECORDED | 2014-03-13 | \$195.000 |
| 700550 | Performance Appraisal Toolbox: How to Prepare & Deliver Legal & Effective Appraisals | Judi Clements | RECORDED | 2014-03-27 | \$195.000 |
| 700555 | The Platinum Rule of Leadership | Ethan Raath | RECORDED | 2014-02-27 | \$195.000 |
| 700558 | 90 Minutes webinar on Budgeting | Chris DeVany | RECORDED | 2014-05-07 | \$195.000 |
| 700559 | Finding Your Own Voice: Presenting With Confidence, Presence, And Clarity | Robert Elliott | RECORDED | 2014-03-06 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|--------------------|--------------|------------|-----------|
| 700560 | Advanced Neuroscience-Based Coaching Techniques - Working with Teams | Hendre D. Coetzee | RECORDED | 2014-03-19 | \$195.000 |
| 700561 | 90-Day Turn Coaching System for HR Leaders | Hendre D. Coetzee | RECORDED | 2014-04-25 | \$195.000 |
| 700562 | Understanding Strategic Organizational Culture Change: A Competing Values Framework for Culture Assessment and Transformation | Frank Petrock | RECORDED | 2014-03-04 | \$195.000 |
| 700563 | HR's Role in Corporate Culture Change | Cynthia B. Stotlar | RECORDED | 2014-03-19 | \$195.000 |
| 700566 | Different Strokes: Learning to Row Together | Mary Jane Mapes | RECORDED | 2014-03-25 | \$195.000 |
| 700573 | Conducting Non Routine Employee Investigations at Remote, or On-Site Worksites | Teri Morning | RECORDED | 2014-03-26 | \$195.000 |
| 700574 | Employee Handbooks: Create for Communication Not Litigation | Gregory A. Gast | RECORDED | 2014-07-15 | \$195.000 |
| 700578 | Powerful Presentation Skills: Knowing Your Audience, Persuading Them To Take Action | Chris DeVany | RECORDED | 2014-04-10 | \$195.000 |
| 700579 | Sexual Harassment - It's More than Sexual & What Every Supervisor Should Know | Chris DeVany | RECORDED | 2014-04-23 | \$195.000 |
| 700580 | Wellness Plan Incentives After Health Care Reform | John C. Garner | RECORDED | 2014-04-10 | \$195.000 |
| 700581 | Improving Organizational Performance through Mission and Shared Values | Gregory A. Gast | RECORDED | 2014-04-30 | \$195.000 |
| 700584 | Creating an Harassment - Free Workplace: Best Practices for Prevention & Discipline | Judi Clements | RECORDED | 2014-05-20 | \$195.000 |
| 700585 | Helping your Employees Navigate Change | G. Herbert Miller | RECORDED | 2014-04-22 | \$195.000 |
| 700586 | Problem Solving: Clarify, Prioritize and Finding their Root Causes | G. Herbert Miller | RECORDED | 2014-05-06 | \$195.000 |
| 700587 | The Business Case for Employee Engagement | Richard Hadden | RECORDED | 2014-04-24 | \$195.000 |
| 700588 | Workplace Documentation - Who, Why, and What Are We Documenting | Teri Morning | RECORDED | 2014-05-28 | \$195.000 |
| 700589 | Facilitating Virtual Team Meetings | Gina Abudi | RECORDED | 2014-06-03 | \$195.000 |
| 700591 | Challenges, Obstacles and Compromise when an Employee is Experiencing a Personal Hardship | Rachel Kodanaz | RECORDED | 2014-04-16 | \$195.000 |
| 700592 | Internal Investigations - Do too much, do too little...How do you know | Teri Morning | RECORDED | 2014-04-24 | \$195.000 |
| 700593 | Best Practices for Dealing with Workplace Violence | Gerald Lewis | RECORDED | 2014-05-20 | \$195.000 |
| 700595 | How to Effectively use Pre-hire Assessments for Improved Employee Selection | Dr. B. Lynn Ware | RECORDED | 2014-04-07 | \$195.000 |
| 700598 | Practical Tools for Coaching, Feedback, and Mentoring | Angela Nuttle | RECORDED | 2014-08-05 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|-----------------------|--------------|------------|-----------|
| 700603 | Communicating Assertively in the Workplace | Robert Elliott | RECORDED | 2014-04-17 | \$195.000 |
| 700606 | Webinar on International Payroll | Dayna J. Reum | RECORDED | 2014-08-13 | \$195.000 |
| 700607 | Coaching & Counseling | Kelly Petrock | RECORDED | 2014-04-23 | \$195.000 |
| 700609 | Creating a Development Culture: Strategies for Developing Employees | Dr. B. Lynn Ware | RECORDED | 2014-05-08 | \$195.000 |
| 700611 | The Law and Harassment in the Workplace: Where It Started and Where It is Now | Susan Fahey Desmond | RECORDED | 2014-07-09 | \$195.000 |
| 700612 | Employer Pay Practices: How and Why Federal Agencies are Aggressively Focuses | Susan Fahey Desmond | RECORDED | 2014-05-07 | \$195.000 |
| 700613 | Social Media for Financial Services: New and Expected FINRA Guidance | Jake Wengroff | RECORDED | 2014-05-13 | \$195.000 |
| 700614 | Establishing and Running Social Recruiting: How To Avoid Inundation while Still Capturing Value | Jake Wengroff | RECORDED | 2014-06-10 | \$195.000 |
| 700615 | Leaning In To the Power of A Remote or Mobile Workplace | Teri Morning | RECORDED | 2014-05-15 | \$195.000 |
| 700617 | Handling Legal Issues When Family and Work Conflict | Susan Fahey Desmond | RECORDED | 2014-06-25 | \$195.000 |
| 700618 | Domestic Violence in the Workplace | Joe Rosner | RECORDED | 2014-05-16 | \$195.000 |
| 700619 | Retaliation in Workplace Investigations? Not If - But When, How and From Whom It Will Occur | Teri Morning | RECORDED | 2014-05-20 | \$195.000 |
| 700620 | Communicating with Executive Stakeholders | Gina Abudi | RECORDED | 2014-05-08 | \$195.000 |
| 700622 | How to Work at Peak Performance and Drive Peak Performance in your Organization | Grant Schneider | RECORDED | 2014-05-29 | \$195.000 |
| 700623 | How to Create Excellence in Your Workforce and Your Organization | Grant Schneider | RECORDED | 2014-06-17 | \$195.000 |
| 700626 | 5 Reasons your Hiring Practices may be Illegal and Ineffective | Michael D. Haberman | RECORDED | 2014-07-23 | \$195.000 |
| 700631 | Managing Conflict and Difficult People | Marcia Zidle | RECORDED | 2014-05-29 | \$195.000 |
| 700632 | Taming Technology - Tips for Thriving in the Seemingly Etiquette - Free Zone | Lew Bayer | RECORDED | 2014-06-19 | \$195.000 |
| 700634 | The Magic of Conflict | Robert Elliott | RECORDED | 2014-08-14 | \$195.000 |
| 700635 | Civility in the Workplace: Protocols to Create Ease, Harmony, Comfort and Professional Relationships | Yasmin Anderson-Smith | RECORDED | 2014-05-29 | \$195.000 |
| 700639 | Relationships Matter - 6 Tools to help you Build Respect, Trust and Integrity | Yasmin Anderson-Smith | RECORDED | 2014-06-17 | \$195.000 |
| 700642 | 20 Characteristics of a Successful Worksite Wellness Program | Don R. Powell | RECORDED | 2014-06-04 | \$195.000 |
| 700645 | Conversation a la Carte - The Art of Conversation and Networking | Louise Fox | RECORDED | 2014-09-04 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|------------------|--------------|------------|-----------|
| 700648 | Public Speaking for HR Professionals | Teri Morning | RECORDED | 2014-07-15 | \$195.000 |
| 700649 | 12 Quick Wins to do a Better Job for those you Lead | Richard Hadden | RECORDED | 2014-07-31 | \$195.000 |
| 700650 | Professional Writing for Consultants | Anne Marie Smith | RECORDED | 2014-08-26 | \$195.000 |
| 700651 | Project Management for Managers | Anne Marie Smith | RECORDED | 2014-07-29 | \$195.000 |
| 700652 | Presentation Skills for Consultants | Anne Marie Smith | RECORDED | 2014-09-04 | \$195.000 |
| 700656 | Troubleshooting Employee Engagement - What Really Works, What Disconnects Engagement, What Sort of Helps and What Surprisingly Doesn't Work At All | Teri Morning | RECORDED | 2014-07-31 | \$195.000 |
| 700657 | Conducting Meaningful and Effective Performance Reviews | Chris DeVany | RECORDED | 2014-07-09 | \$195.000 |
| 700659 | Project Management Essentials | Chris DeVany | RECORDED | 2014-08-13 | \$195.000 |
| 700663 | Retaining High Value Talent | Dr. B. Lynn Ware | RECORDED | 2014-11-12 | \$195.000 |
| 700666 | How to Build a Salary Structure and Link it to a Merit System | Martin Levy | RECORDED | 2014-08-05 | \$195.000 |
| 700667 | Building a Hiring System for Consistent Performance | Martin Levy | RECORDED | 2014-08-20 | \$195.000 |
| 700646 | Assertive or Aggressive? Assertiveness Skills for HR Professionals | Teri Morning | RECORDED | 2014-06-18 | \$195.000 |
| 700670 | Documenting Performance and Administrating Progressive Discipline | Marna Hayden | RECORDED | 2014-08-26 | \$195.000 |
| 700671 | Wellness on a Shoestring: No Cost and Low Cost Activities | Don R. Powell | | 2014-08-28 | |
| 700676 | Bulletproof Documentation: HR Supervisor& Manager Training | Judi Clements | RECORDED | 2014-09-10 | \$195.000 |
| 700677 | Meeting Magic: Facilitation & Planning Skills for Meeting Productivity | Judi Clements | RECORDED | 2014-09-23 | \$195.000 |
| 700678 | Better Safe Than Sorry: Legal & Effective Behavioral Interviewing | Judi Clements | RECORDED | 2014-10-09 | \$195.000 |
| 700680 | How to Prepare & Deliver Legal & Effective Performance Appraisals | Judi Clements | RECORDED | 2014-11-05 | \$195.000 |
| 700681 | If It Wasn't Documented It Didn't Happen: Legal & Effective Discipline & Documentation | Judi Clements | RECORDED | 2014-11-18 | \$195.000 |
| 700682 | Wage and Hour Compliance: Its More Than Just Calculating Overtime | Vicki M. Lambert | RECORDED | 2014-08-28 | \$195.000 |
| 700683 | Multistate Taxation | Vicki M. Lambert | RECORDED | 2014-10-01 | \$195.000 |
| 700686 | Championing, Supporting, and Engaging Others in Change | Gina Abudi | RECORDED | 2014-08-20 | \$195.000 |
| 700687 | Leading Change Initiatives | Gina Abudi | RECORDED | 2014-09-10 | \$195.000 |
| 700688 | Cultural Diversity: Working Across Boundaries | Gina Abudi | RECORDED | 2014-10-15 | \$195.000 |
| 700689 | How to Successfully Transition to a New Role | Valerie Pelan | RECORDED | 2014-08-12 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 700690 | Strategic Thinking - Is More Than the Big Picture | Valerie Pelan | RECORDED | 2014-09-11 | \$195.000 |
| 700691 | Tools to Conduct Internal Audits While Maintaining a hectic Payroll Processing Schedule | Vicki M. Lambert | RECORDED | 2014-09-26 | \$195.000 |
| 700693 | Procure-to-Pay Fraud: Detecting and Preventing Purchasing, Receiving and Disbursement Fraud | Peter Goldmann | RECORDED | 2014-08-27 | \$195.000 |
| 700694 | Travel & Entertainment-Expense Reimbursement Fraud Schemes and How to Defend Against Them | Peter Goldmann | RECORDED | 2014-09-16 | \$195.000 |
| 700695 | Preventing, Investigating and Solving Claims of Workplace Bullying | Teri Morning | RECORDED | 2014-08-26 | \$195.000 |
| 700697 | Top 10 Most Made Payroll Mistakes and How to Avoid them | Dayna J. Reum | RECORDED | 2014-09-12 | \$195.000 |
| 700698 | IRS Form 940 Update | Dayna J. Reum | RECORDED | 2014-10-09 | \$195.000 |
| 700700 | Payroll Technology | Dayna J. Reum | RECORDED | 2014-11-18 | \$195.000 |
| 700701 | Third Party Sick Pay | Vicki M. Lambert | RECORDED | 2014-10-29 | \$195.000 |
| 700702 | 10 Common Misconceptions about Payroll and How to Avoid Them | Vicki M. Lambert | RECORDED | 2014-11-17 | \$195.000 |
| 700706 | The Business Fitness Program for any Organization | Volkmar Volzke | RECORDED | 2014-09-30 | \$195.000 |
| 700707 | Alternative Work Arrangements: Best Practices For Managing A Virtual Workforce | Chris DeVany | RECORDED | 2014-08-27 | \$195.000 |
| 700709 | Emotional Intelligence: Achieving Leadership Success | Chris DeVany | RECORDED | 2014-10-08 | \$195.000 |
| 700710 | Engaged Performance: How to Motivate Employees and Align Behavior with Company Goals | Chris DeVany | RECORDED | 2014-10-29 | \$195.000 |
| 700711 | Leadership Strategies: How To Avoid Common Mistakes and Lead the Team to Next Level | Chris DeVany | RECORDED | 2014-11-12 | \$195.000 |
| 700712 | Presenting to Senior Decision Makers | Sims Wyeth | RECORDED | 2014-09-23 | \$195.000 |
| 700715 | Payroll Management | Dayna J. Reum | RECORDED | 2014-10-21 | \$195.000 |
| 700716 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2014-10-01 | \$195.000 |
| 700718 | Setting Workplace Standards - Civility in the Workplace | Lew Bayer | RECORDED | 2014-09-11 | \$195.000 |
| 700729 | Bulletproof Workplace Investigations | Cathleen M. Hampton | RECORDED | 2014-10-14 | \$195.000 |
| 700730 | Internal HR Audits | Cathleen M. Hampton | RECORDED | 2014-11-06 | \$195.000 |
| 700732 | The Accountable Leader: Developing the Right Mindset and Capabilities That Ignite High Performance | Denise Corcoran | RECORDED | 2014-11-19 | \$195.000 |
| 700736 | Socializing Strategic Human Resource Initiatives | Gina Abudi | RECORDED | 2014-12-02 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 700738 | Time Management and Delegation Best Practices | Gina Abudi | RECORDED | 2015-01-15 | \$195.000 |
| 700740 | Building Creative Thinking Skills | Gina Abudi | RECORDED | 2015-03-31 | \$195.000 |
| 700442 | Better Safe Than Sorry: Legal & Effective Behavioral Interviewing | Judi Clements | RECORDED | 2014-09-26 | \$195.000 |
| 700743 | Onboarding: How to Get New Employees up to Speed in Half The Time | George Bradt | RECORDED | 2014-10-22 | \$195.000 |
| 700746 | Career Development for Millennials | Dr. B. Lynn Ware | RECORDED | 2014-10-30 | \$195.000 |
| 700747 | Becoming a Magnet for Millennial Talent | Dr. B. Lynn Ware | RECORDED | 2014-11-18 | \$195.000 |
| 700748 | How to Develop Leaders Through Coaching | Dr. B. Lynn Ware | RECORDED | 2015-03-09 | \$195.000 |
| 700750 | Problem Employees in any Workplace: HR Managers Training | Teri Morning | RECORDED | 2015-02-24 | \$195.000 |
| 700753 | Smarter Email Management | Kimberly Medlock | RECORDED | 2014-11-13 | \$195.000 |
| 700756 | Work Smarter with OneNote | Kimberly Medlock | RECORDED | 2015-01-29 | \$195.000 |
| 700755 | Get Organized with Microsoft Outlook | Kimberly Medlock | RECORDED | 2015-01-08 | \$195.000 |
| 700758 | Detecting and Preventing Accounts Payable Fraud | Peter Goldmann | RECORDED | 2014-11-06 | \$195.000 |
| 700760 | Expense Reimbursement Fraud: Detection, Prevention and Deterrence | Peter Goldmann | RECORDED | 2014-12-16 | \$195.000 |
| 700762 | Travel & Entertainment-Expense Reimbursement Fraud Schemes and How to Defend Against Them | Peter Goldmann | RECORDED | 2015-03-04 | \$195.000 |
| 700763 | How To Tell Your Company Story | Donna Davis | RECORDED | 2014-11-20 | \$195.000 |
| 700764 | Managing Your Workforce After A Reorganization | Teri Morning | RECORDED | 2014-11-12 | \$195.000 |
| 700767 | What Outstanding Leaders Do - and why many Corporate Leadership Programs Fail | Volkmar Volzke | RECORDED | 2014-12-10 | \$195.000 |
| 700768 | How to Inspire Employees for Extraordinary Customer Focus | Volkmar Volzke | RECORDED | 2015-01-14 | \$195.000 |
| 700771 | Developing a Social Media Policy: Clear Guidelines to Prevent or Reduce Employment-Related Problems | Kathy Coughlin | RECORDED | 2014-12-11 | \$195.000 |
| 700772 | Understanding and Eradicating Workplace Bullying | Catherine Mattice | RECORDED | 2014-12-18 | \$195.000 |
| 700773 | Importance of Proper Documentation and Retention | Susan Fahey Desmond | RECORDED | 2014-12-09 | \$195.000 |
| 700774 | Bulletproof Documentation: HR Supervisor & Manager Training | Judi Clements | RECORDED | 2014-12-09 | \$195.000 |
| 700775 | Civility in the Workplace: Respectful Habits at Work Lead to Greater Productivity | Judi Clements | RECORDED | 2015-05-20 | \$195.000 |
| 700776 | Handling Difficult Conversations with Employees | Judi Clements | RECORDED | 2015-02-19 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|----------------------|--------------|------------|-----------|
| 700777 | Good Beginnings Make Good Employees: Legal & Effective New Employee Orientations | Judi Clements | RECORDED | 2015-03-18 | \$195.000 |
| 700778 | How to Prepare & Deliver Legal & Effective Performance Appraisals | Judi Clements | RECORDED | 2015-03-31 | \$195.000 |
| 700779 | Meeting Magic: Facilitation & Planning Skills for Meeting Productivity | Judi Clements | RECORDED | 2015-04-14 | \$195.000 |
| 700780 | Document Retention and Destruction | Marna Hayden | RECORDED | 2014-12-11 | \$195.000 |
| 700781 | Designing and Conducting Effective Structured Interviews | Marna Hayden | RECORDED | 2015-01-07 | \$195.000 |
| 700782 | Emergency Preparedness for Small to Midsized Companies | Marna Hayden | RECORDED | 2015-01-20 | \$195.000 |
| 700783 | Conflict Management and Dealing with Difficult People | Marna Hayden | RECORDED | 2015-02-17 | \$195.000 |
| 700784 | Bullying in the Workplace | Marna Hayden | RECORDED | 2015-03-17 | \$195.000 |
| 700785 | Designing and Implementing a Dress Code | Marna Hayden | RECORDED | 2015-03-31 | \$195.000 |
| 700786 | The Virtual Manager - Coaching and Training Managers for Success in the Virtual Workplace | Tamara K. Strickland | RECORDED | 2014-12-11 | \$195.000 |
| 700787 | Virtual Teams: How to Sustain High Performing Teams in the Virtual Workplace | Tamara K. Strickland | RECORDED | 2015-01-06 | \$195.000 |
| 700790 | Effective Social Media Use in HR | Michael D. Haberman | RECORDED | 2015-01-13 | \$195.000 |
| 700791 | Handling Supplemental Pay Under the FLSA | Michael D. Haberman | RECORDED | 2015-02-10 | \$195.000 |
| 700792 | Pre - Employment Testing: Parameters, Practicalities, and Pitfalls | Harold P Brull | RECORDED | 2014-12-18 | \$195.000 |
| 700794 | Project Management Essentials | Chris DeVany | RECORDED | 2015-01-06 | \$195.000 |
| 700795 | Human Resource Issues for Business Owners | Martin Levy | RECORDED | 2014-12-16 | \$195.000 |
| 700796 | How to Build a Salary Structure and Link it to a Merit System | Martin Levy | RECORDED | 2015-01-06 | \$195.000 |
| 700798 | Documenting Payroll Procedures | Vicki M. Lambert | RECORDED | 2015-01-16 | \$195.000 |
| 700799 | Payroll Best Practices: Proper Handling of Multistate Taxation | Vicki M. Lambert | RECORDED | 2015-02-04 | \$195.000 |
| 700800 | Multistate Taxation | Vicki M. Lambert | RECORDED | 2015-03-06 | \$195.000 |
| 700801 | Handling Overpayment in the Payroll Department | Vicki M. Lambert | RECORDED | 2015-02-20 | \$195.000 |
| 700802 | What Accounts Payable Needs to Know About Payroll and Vice Versa | Vicki M. Lambert | RECORDED | 2015-03-26 | \$195.000 |
| 700803 | Wage and Hour Compliance: Its More Than Just Calculating Overtime | Vicki M. Lambert | RECORDED | 2015-04-23 | \$195.000 |
| 700804 | Writing Investigative Reports - A Crucial Piece of a Professional Investigation | Teri Morning | RECORDED | 2015-01-14 | \$195.000 |
| 700805 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2015-01-28 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 700806 | Working With Thoroughly Disagreeable, Even Dysfunctional Coworkers | Teri Morning | RECORDED | 2015-02-18 | \$195.000 |
| 700807 | Sexual Harassment - it's More than Sexual & What Every Supervisor Should Know | Kathy Coughlin | RECORDED | 2015-01-13 | \$195.000 |
| 700808 | Problem Employees - How to Say Goodbye Without Worry | Kathy Coughlin | RECORDED | 2015-02-25 | \$195.000 |
| 700809 | Determining Which Employees are Exempt under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2015-01-07 | \$195.000 |
| 700814 | Fundamentals of Planning and Managing Projects | Gary Chin | RECORDED | 2015-01-12 | \$195.000 |
| 700815 | Top 10 Ways To Get Sued from Employee Investigations | Teri Morning | RECORDED | 2014-12-09 | \$195.000 |
| 700816 | Master your Mingleability- The Art of Conversation and Networking | Louise Fox | RECORDED | 2015-01-20 | \$195.000 |
| 700817 | Connecting Emotional Intelligence to the Bottom Line: The Power to Change Performance | Bruce Cryer | RECORDED | 2015-01-22 | \$195.000 |
| 700818 | How To Fill Hard-To-Fill Positions | Harold P Brull | RECORDED | 2015-02-05 | \$195.000 |
| 700819 | Getting Past the fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2015-02-25 | \$195.000 |
| 700820 | The Myers-Briggs Type Indicator: Understanding the Instrument | Harold P Brull | RECORDED | 2015-03-17 | \$195.000 |
| 700821 | Lean Enterprise/Six Sigma | Carlos Conejo | RECORDED | 2015-01-20 | \$195.000 |
| 700823 | Persuasion and Influencing Skills: Cooperation and Collaboration | Chris DeVany | RECORDED | 2015-01-27 | \$195.000 |
| 700825 | Customer Relationship Management: Mastering Profitable Relationships | Chris DeVany | RECORDED | 2015-03-10 | \$195.000 |
| 700827 | Detecting and Preventing Accounts Payable Fraud | Peter Goldmann | RECORDED | 2015-02-10 | \$195.000 |
| 700832 | Engaging Employee Talent | Richard Mills | RECORDED | 2015-01-20 | \$195.000 |
| 700833 | Incentivizing True Growth - Targeting the Right Behavior | Richard Mills | RECORDED | 2015-02-10 | \$195.000 |
| 700834 | Health Care Reform 2015 | John C. Garner | RECORDED | 2015-02-11 | \$195.000 |
| 700835 | Connecting with your Business Leader Through Strategy | Sid Terry | RECORDED | 2015-02-03 | \$195.000 |
| 700836 | ROI of Employee Engagement: How to Get the Results You Want | Richard Buckles | RECORDED | 2015-02-19 | \$195.000 |
| 700839 | What it Means to be an HR Business Partner | Sid Terry | RECORDED | 2015-03-17 | \$195.000 |
| 700842 | Leadership Intelligence: How to Use Your Power and Influence Effectively | Marcia Zidle | RECORDED | 2015-02-17 | \$195.000 |
| 700845 | Strategies and Steps to Manage Difficult People | Valerie Pelan | RECORDED | 2015-02-18 | \$195.000 |
| 700846 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2015-03-18 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 700847 | Change Intelligence: How to Become an Effective Change Agent In Your Company | Marcia Zidle | RECORDED | 2015-03-12 | \$195.000 |
| 700850 | Meeting Management: Making Meetings Work | Marcia Zidle | RECORDED | 2015-05-18 | \$195.000 |
| 700851 | Entrepreneurial Engagement in Large Organizations | Richard Mills | RECORDED | 2015-03-10 | \$195.000 |
| 700852 | Branding Your Culture | Richard Mills | RECORDED | 2015-03-25 | \$195.000 |
| 700854 | Delivering Presentations that Pop | Catherine Mattice | RECORDED | 2015-03-18 | \$195.000 |
| 700857 | Handling Federal & State Tax Levies | Dayna J. Reum | RECORDED | 2015-02-26 | \$195.000 |
| 700858 | Form I-9 Compliance | Dayna J. Reum | RECORDED | 2015-03-17 | \$195.000 |
| 700859 | International Payroll | Dayna J. Reum | RECORDED | 2015-04-09 | \$195.000 |
| 700860 | Payroll Operations Best Practice | Dayna J. Reum | RECORDED | 2015-04-30 | \$195.000 |
| 700861 | International Visa's and How Payroll should Handle them | Dayna J. Reum | RECORDED | 2015-05-12 | \$195.000 |
| 700862 | Payroll Record Retention | Dayna J. Reum | RECORDED | 2015-05-28 | \$148.000 |
| 700863 | The Best 10 Strategies of All Times for Personal Peak Performance | Volkmar Volzke | RECORDED | 2015-03-24 | \$195.000 |
| 700868 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2015-03-12 | \$195.000 |
| 700872 | Managing, Motivating and Integrating a Multi Generational Workforce | Dianne Durkin | RECORDED | 2015-04-02 | \$195.000 |
| 700873 | Creating a Culture of Reliability, Responsibility and Accountability | Dianne Durkin | RECORDED | 2015-04-30 | \$195.000 |
| 700874 | What Do HR Managers Need to Know About Workplace Bullying | Adam Marker | RECORDED | 2015-03-12 | \$195.000 |
| 700876 | How to Create your "HR Trusted Advisor" Strategy for 2015 | Angela Nuttle | RECORDED | 2015-04-07 | \$195.000 |
| 700877 | Executive Presentation for HR Professionals: How to Use the Fine Dining Delivery Method | Angela Nuttle | RECORDED | 2015-04-30 | \$195.000 |
| 700880 | Recent Federal Regulations Affecting Employee Benefits | John C. Garner | RECORDED | 2015-06-02 | \$195.000 |
| 700882 | Employee Handbooks: 2015 Issues | Ronald Adler | RECORDED | 2015-03-17 | \$195.000 |
| 700883 | Managing Differences in the Workplace: Resolving Conflict Through Self-Mediation | Ethan Raath | RECORDED | 2015-03-24 | \$195.000 |
| 700885 | How to Set Fees and Terms as a Consultant or Service Provider | Sonia Friedrich | RECORDED | 2015-04-17 | \$195.000 |
| 700888 | Executive Presence for HR Professionals | Angela Nuttle | RECORDED | 2015-07-02 | \$123.000 |
| 700889 | ARTITUDES: Art, Brain Science, & Business Research for Creativity | Angela Nuttle | RECORDED | 2015-06-23 | \$116.000 |
| 700890 | Conducting HR Audits: Managing the Growing Importance of Human Capital | Ronald Adler | RECORDED | 2015-04-14 | \$195.000 |
| 700891 | 2015 DOL Initiatives: Minimum Wage, FLSA Changes & More! | Susan Fahey Desmond | RECORDED | 2015-04-15 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 700893 | Form I-9 and E-Verify, Getting and Staying Compliant | Cathleen M. Hampton | RECORDED | 2015-04-03 | \$195.000 |
| 700894 | How Generation Z Works and How to Manage their Contribution | Cathleen M. Hampton | RECORDED | 2015-04-29 | \$215.000 |
| 700895 | Document Retention, you don't have to be Overwhelmed with that all too Frustrating Paper Chase | Cathleen M. Hampton | RECORDED | 2015-06-11 | \$195.000 |
| 700896 | Using Behavior Based Interviewing to select the Right Candidate | Grant Schneider | RECORDED | 2015-03-31 | \$195.000 |
| 700897 | HR Executive as A Business Partner | Grant Schneider | RECORDED | 2015-04-21 | \$195.000 |
| 700898 | A Product of Our Past: Bridging the Generation Gap | Grant Schneider | RECORDED | 2015-05-12 | \$195.000 |
| 700901 | Growing Your Own: The "Truth" About Employee Development | Harold P Brull | RECORDED | 2015-04-27 | \$195.000 |
| 700902 | Behavioral Interviewing: Maximizing the Return on Interviews | Harold P Brull | RECORDED | 2015-05-12 | \$195.000 |
| 700905 | Detecting and Preventing Accounts Payable Fraud | Peter Goldmann | RECORDED | 2015-04-02 | \$195.000 |
| 700906 | Procure-to-Pay Fraud: Detecting and Preventing Purchasing, Receiving and Disbursement Fraud | Peter Goldmann | RECORDED | 2015-04-20 | \$195.000 |
| 700907 | Travel & Entertainment or Expense Reimbursement Fraud Schemes and How to Defend Against them | Peter Goldmann | RECORDED | 2015-05-08 | \$195.000 |
| 700908 | Mission, Vision, Values Demystified: How to Turn these Painful Terms into Essential Drivers for Success | Volkmar Volzke | RECORDED | 2015-04-08 | \$195.000 |
| 700910 | What it Really Needs to Change any Corporate Culture | Volkmar Volzke | RECORDED | 2015-05-13 | \$195.000 |
| 700912 | The Business Fitness Program for any Organization | Volkmar Volzke | RECORDED | 2015-06-10 | \$118.000 |
| 700914 | How to Inspire Employees for Extraordinary Customer Focus | Volkmar Volzke | RECORDED | 2015-07-15 | \$116.000 |
| 700917 | The Essentials of Effective Strategic Planning and Execution | Chris DeVany | RECORDED | 2015-04-07 | \$195.000 |
| 700918 | 90 Minutes to a Higher-Performance Team! | Chris DeVany | RECORDED | 2015-04-22 | \$195.000 |
| 700920 | Making Change Work: Managing Multiple Turbulences and Tumults Effectively | Chris DeVany | RECORDED | 2015-05-19 | \$195.000 |
| 700921 | Body Language for Successful Sales | Jim Zalud | RECORDED | 2015-04-16 | \$195.000 |
| 700922 | Avoiding the Legal Pitfalls from Screening Applicants | Susan Fahey Desmond | RECORDED | 2015-04-29 | \$195.000 |
| 700923 | Embracing Agility: Transforming Yourself at 'Light-Speed' to Effectively Manage Today's Rapidly-Changing Expectations | Chris DeVany | RECORDED | 2015-06-02 | \$113.000 |
| 700924 | Managing Consistent Growth: Aligning Your People and Processes With Profits | Chris DeVany | RECORDED | 2015-06-16 | \$119.000 |
| 700925 | How to Successfully Transition to a New Role | Valerie Pelan | RECORDED | 2015-04-29 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|-----------------------|--------------|------------|-----------|
| 700926 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2015-05-12 | \$117.000 |
| 700927 | Prescription Drugs and Marijuana Use in the Workplace | Susan Fahey Desmond | RECORDED | 2015-05-22 | \$195.000 |
| 700928 | Presentation Skills To Win Any Audience | Jim Zalud | RECORDED | 2015-05-05 | \$195.000 |
| 700929 | Autism Awareness Skills for Your Workplace | Jim Zalud | RECORDED | 2015-05-28 | \$112.000 |
| 700930 | Mental Illness Awareness Skills for Your Workplace | Jim Zalud | RECORDED | 2015-06-17 | \$117.000 |
| 700932 | What it Means to be an HR Business Partner | Sid Terry | RECORDED | 2015-05-19 | \$195.000 |
| 700933 | Self-Care, Stress Management, and Burnout Prevention in Higher Education | Peggy Mitchell Clarke | RECORDED | 2015-04-27 | \$195.000 |
| 700935 | Leadership Intelligence: How to Use Your Power and Influence Effectively | Marcia Zidle | RECORDED | 2015-08-18 | \$128.000 |
| 700937 | Bringing Employees to Their Full Potential | Richard Mills | RECORDED | 2015-04-29 | \$195.000 |
| 700938 | Change Intelligence: How to Become an Effective Change Agent In Your Company | Marcia Zidle | RECORDED | 2015-08-28 | \$128.000 |
| 700939 | What's Your Emotional Intelligence (EQ)? Why It's More important Than Your IQ | Marcia Zidle | RECORDED | 2015-06-25 | \$124.000 |
| 700941 | Managing Conflict and Difficult People | Marcia Zidle | RECORDED | 2015-07-29 | \$131.000 |
| 700940 | How to Build a Salary Structure and Link it to a Merit System | Martin Levy | RECORDED | 2015-05-06 | \$195.000 |
| 700944 | HR Issues for Business Owners: Paying Employees Legally, Hiring and Termination Process, Compliance Issues and Risk Management | Martin Levy | RECORDED | 2015-07-14 | \$134.000 |
| 700946 | How to Build an Effective Disciplinary Process | Martin Levy | RECORDED | 2015-08-27 | \$132.000 |
| 700951 | Fraud Incident Response Plan | Peter Goldmann | RECORDED | 2015-07-01 | \$127.000 |
| 700952 | Employee Fraud Awareness Training | Peter Goldmann | RECORDED | 2015-08-05 | \$126.000 |
| 700953 | Payments Fraud: Detection and Prevention | Peter Goldmann | RECORDED | 2015-06-25 | \$137.000 |
| 700954 | Payroll Benchmarks and Metrics Tips | Dayna J. Reum | RECORDED | 2015-06-04 | \$147.000 |
| 700955 | Resident & Non Resident Alien Payroll | Dayna J. Reum | RECORDED | 2015-06-24 | \$147.000 |
| 700956 | Handling Payroll Overpayments | Dayna J. Reum | RECORDED | 2015-07-17 | \$146.000 |
| 700957 | Disaster Recovery Planning for Payroll | Dayna J. Reum | RECORDED | 2015-07-28 | \$144.000 |
| 700958 | Payroll Tips for Mergers and Acquisitions | Dayna J. Reum | RECORDED | 2015-08-10 | \$144.000 |
| 700959 | Understanding of Form W-2 Processing & Preparation | Dayna J. Reum | RECORDED | 2015-08-25 | \$143.000 |
| 700960 | The Top Ten Trends for Background Checks in 2015 - What Every Employer Needs to Know | Lester S. Rosen | RECORDED | 2015-07-08 | \$135.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 700961 | Understanding and Eradicating Workplace Bullying | Catherine Mattice | RECORDED | 2015-06-09 | \$134.000 |
| 700962 | Building a Performance Management Program that Actually Improves Performance | Catherine Mattice | RECORDED | 2015-06-04 | \$124.000 |
| 700963 | Delivering Presentations that Pop | Catherine Mattice | RECORDED | 2015-06-17 | \$128.000 |
| 700964 | Intercultural Communication in a Diverse Workplace | Catherine Mattice | RECORDED | 2015-07-27 | \$123.000 |
| 700966 | Recruiting and Selection for Small Companies | Michael D. Haberman | RECORDED | 2015-05-28 | \$114.000 |
| 700967 | Onboarding is NOT orientation - How to improve the New Employee Experience | Michael D. Haberman | RECORDED | 2015-06-25 | \$131.000 |
| 700969 | Reward and Recognition for Small Companies | Michael D. Haberman | RECORDED | 2015-08-06 | \$120.000 |
| 700970 | Design and Implement an Effective Succession Management System | Richard Buckles | RECORDED | 2015-06-04 | \$135.000 |
| 700971 | Elevating HR to Strategic Partner in your Business | Richard Buckles | RECORDED | 2015-07-16 | \$142.000 |
| 700972 | Managing Transitions: How to Improve Productivity, Cut Costs, and Increase Success | Richard Buckles | RECORDED | 2015-08-06 | \$148.000 |
| 700973 | Leadership - Be the leader others want to follow | Richard Buckles | RECORDED | 2015-08-27 | \$153.000 |
| 700975 | Building and Leading High-Performance Teams | Amanda Box | RECORDED | 2015-06-03 | \$152.000 |
| 700977 | Employee Handbooks: 2015 Issues | Ronald Adler | RECORDED | 2015-06-08 | \$141.000 |
| 700979 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2015-07-28 | \$143.000 |
| 700980 | Unemployment Insurance: Managing the Costs and Liabilities | Ronald Adler | RECORDED | 2015-07-06 | \$148.000 |
| 700981 | Common Pitfalls in Wage and Hour Compliance | Gayla R. Sherry | RECORDED | 2015-06-18 | \$137.000 |
| 700982 | How to Conduct an Internal Investigation | Gayla R. Sherry | RECORDED | 2015-07-09 | \$139.000 |
| 700983 | Innovative Recruitment and Retention Strategies to Increase Employee Engagement | Gayla R. Sherry | RECORDED | 2015-07-29 | \$141.000 |
| 700987 | Using the Balanced Scorecard to Create Better Performance | Grant Schneider | RECORDED | 2015-06-02 | \$131.000 |
| 700988 | Thinking ahead Five Years in HR | Michael D. Haberman | RECORDED | 2015-07-16 | \$142.000 |
| 700989 | How to Diagnose Silos and Misalignment in Your Organization | Grant Schneider | RECORDED | 2015-06-15 | \$128.000 |
| 700992 | Back to the Future: Bring the Best of your Past into Your Retirement | Jason Levin | RECORDED | 2015-08-14 | \$132.000 |
| 700993 | How You Should Utilize Employee Engagement Surveys | Grant Schneider | RECORDED | 2015-07-07 | \$137.000 |
| 700994 | Responding to an EEOC Charge | Gayla R. Sherry | RECORDED | 2015-08-12 | \$127.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|-----------------------|--------------|------------|-----------|
| 700995 | Understanding and Complying with the Americans with Disabilities Act (ADA and ADAAA) | Gayla R. Sherry | RECORDED | 2015-08-31 | \$131.000 |
| 700998 | Effective Job Descriptions: The Foundation for Human Resources | Gayla R. Sherry | RECORDED | 2015-10-28 | \$141.000 |
| 701001 | Mastering the Media | Amanda Box | RECORDED | 2015-07-20 | \$144.000 |
| 701002 | Madonna Versus Bruce Springsteen Handling Change with Effective Communication | Amanda Box | RECORDED | 2015-09-09 | \$143.000 |
| 701003 | Listening Skills: Beyond the Blah Blah Blah | Amanda Box | RECORDED | 2015-08-27 | \$146.000 |
| 701004 | 2015 Employment Law Update - and How to MANAGE it! | Patricia Dougherty | RECORDED | 2015-07-09 | \$144.000 |
| 701005 | Strategies for Effective Leadership | David Rohlander | RECORDED | 2015-07-08 | \$132.000 |
| 701006 | Building Your Winning Team | David Rohlander | RECORDED | 2015-07-23 | \$133.000 |
| 701007 | How to Conduct Effective Meetings | David Rohlander | RECORDED | 2015-08-12 | \$134.000 |
| 701009 | Six Important Skills for the HR Department of One | Michael D. Haberman | RECORDED | 2015-08-27 | \$134.000 |
| 701010 | The Top Five Fair Labor Standards Act Issues to Make Sure you don't Err On | Michael D. Haberman | RECORDED | 2015-09-10 | \$136.000 |
| 701011 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2015-09-29 | \$138.000 |
| 701012 | D.I.S.C. Personality Assessment to Improve Work Productivity, Teamwork and Communication | Grant Schneider | RECORDED | 2015-07-28 | \$128.000 |
| 701013 | Understanding Equal Employment Opportunity (EEO) and Affirmative Action | Ronald Adler | RECORDED | 2015-08-19 | \$136.000 |
| 701015 | Increasing Cultural Responsiveness, Diversity, and Inclusiveness | Peggy Mitchell Clarke | RECORDED | 2015-07-09 | \$137.000 |
| 701016 | Understanding Emotional Intelligence | Peggy Mitchell Clarke | RECORDED | 2015-08-24 | \$138.000 |
| 701021 | Consultative Selling - Using Dialogue to Effectively Close Sales | Isaac Rodriguez | RECORDED | 2015-07-23 | \$137.000 |
| 701025 | Getting Good Results from Bad Behavior | Mary Jane Mapes | RECORDED | 2015-08-07 | \$132.000 |
| 701020 | Versatile Leadership: A Tool for All seasons (and Positions) | Harold P Brull | RECORDED | 2015-08-05 | \$126.000 |
| 701028 | Show Me! - Using Simulations in Personnel Selection | Harold P Brull | RECORDED | 2015-09-09 | \$134.000 |
| 701030 | The 7 Secrets to Effective Leadership: It's Not Just for the CEO | Chris DeVany | RECORDED | 2015-07-07 | \$131.000 |
| 701031 | Persuasion and Influencing Skills: Fostering Cooperation and Collaboration | Chris DeVany | RECORDED | 2015-07-21 | \$133.000 |
| 701032 | E-Writing @ Work: Getting a Grip on the Silly Stuff We Do with E-mail on the Job | Mandi Stanley | RECORDED | 2015-08-19 | \$146.000 |
| 701033 | Proof It! How To Be A Better Proofreader | Mandi Stanley | RECORDED | 2015-09-15 | \$148.000 |
| 701036 | Memory Skills for Productivity | Jim Zalud | RECORDED | 2015-08-04 | \$121.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|-----------------------|--------------|------------|-----------|
| 701040 | Strategic Planning and Execution: The 1-2-3 Year Plan for Enterprise Success | Chris DeVany | RECORDED | 2015-08-18 | \$144.000 |
| 701041 | Building a Culture of Civility at Work - Promoting Respect, Trust and Integrity to Enhance Performance, Productivity and Profitability | Yasmin Anderson-Smith | RECORDED | 2015-09-24 | \$138.000 |
| 701042 | Engaging Employee Talent | Richard Mills | RECORDED | 2015-08-05 | \$143.000 |
| 701044 | Branding Your Culture | Richard Mills | RECORDED | 2015-09-02 | \$138.000 |
| 701045 | Incentivizing True Growth - Targeting the Right Behavior | Richard Mills | RECORDED | 2015-09-16 | \$133.000 |
| 701050 | Building High Performing Teams | Grant Schneider | RECORDED | 2015-08-10 | \$137.000 |
| 701051 | Change - Why is it So Darned Hard | Grant Schneider | RECORDED | 2015-08-25 | \$134.000 |
| 701052 | Aligning Human Resource Strategy with Business Strategy | Gregory A. Gast | RECORDED | 2015-08-20 | \$132.000 |
| 701055 | Analytics-based Enterprise Performance Management | Gary Cokins | RECORDED | 2015-08-27 | \$131.000 |
| 701056 | THE MILLENNIALS - How to Understand, Manage, and Gain Rapport with Generation Y | Jim Zalud | RECORDED | 2015-09-18 | \$141.000 |
| 701057 | Social Media for Financial Services: New and Expected FINRA Guidance | Jake Wengroff | RECORDED | 2015-11-10 | \$144.000 |
| 701063 | Mastering Coaching and Mentoring for Outstanding Job Performance | Chris DeVany | RECORDED | 2015-09-01 | \$146.000 |
| 701064 | The 8 Keys to Building a More Positive Working Environment | Chris DeVany | RECORDED | 2015-09-15 | \$148.000 |
| 701066 | 5 Communication Mistakes That Kill Company Profits In Small Businesses | Skip Weisman | RECORDED | 2015-11-30 | \$134.000 |
| 701078 | Self-Care, Stress Management, and Burnout Prevention in Higher Education | Peggy Mitchell Clarke | RECORDED | 2015-12-03 | \$140.000 |
| 701070 | Conflict Management: When 'Off with Their Heads!' Won't Work | Loretta Love Huff | RECORDED | 2015-09-25 | \$140.000 |
| 701071 | Foundation Skills of Business Writing | Robert Elliott | RECORDED | 2015-09-10 | \$142.000 |
| 701072 | The Magic of Conflict: Approaching Conflict as an Opportunity to Achieve Personal and Professional Growth | Robert Elliott | RECORDED | 2015-09-30 | \$143.000 |
| 701076 | Employee Engagement and Retention | Marcia Zidle | RECORDED | 2015-09-28 | \$154.000 |
| 701081 | Emotional Intelligence (EQ): It's More important For Success Than Your IQ! | Marcia Zidle | RECORDED | 2015-11-19 | \$151.000 |
| 701082 | Detecting and Preventing Accounts Payable Fraud | Peter Goldmann | RECORDED | 2015-10-05 | \$154.000 |
| 701084 | Procure-to-Pay Fraud: Detecting and Preventing Purchasing, Receiving and Disbursement Fraud | Peter Goldmann | RECORDED | 2015-11-23 | \$155.000 |
| 701085 | Employee Fraud Detection and Prevention | Peter Goldmann | RECORDED | 2016-01-28 | \$153.000 |
| 701086 | Fraud Incident Response Plan | Peter Goldmann | RECORDED | 2016-05-26 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701088 | Behavioral Interviewing: Using the STAR Method to Consistently Hire The Best Talent Available | Chris DeVany | RECORDED | 2015-10-13 | \$138.000 |
| 701089 | Stop, Look, Listen, Go! Making Rapid-Fire Organizational Change Work for Everyone | Chris DeVany | RECORDED | 2015-10-27 | \$138.000 |
| 701091 | What it Means to be an HR Business Partner | Sid Terry | RECORDED | 2015-10-28 | \$195.000 |
| 701093 | Project Management 101: 5 Steps to a Successful Planning and Implementing a Successful Project | Pauline Khem | RECORDED | 2015-10-20 | \$195.000 |
| 701096 | How to Change Your Leadership Style | David Rohlander | RECORDED | 2015-10-06 | \$195.000 |
| 701098 | Develop Your Leadership Presence with Dynamic Communication Skills | Pauline Khem | RECORDED | 2015-12-10 | \$195.000 |
| 701100 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2015-11-18 | \$195.000 |
| 701102 | 5 Elements of Effective Communication | David Rohlander | RECORDED | 2015-12-15 | \$195.000 |
| 701103 | How to Invest More Than Money | David Rohlander | RECORDED | 2015-12-02 | \$195.000 |
| 701104 | Managing a "Critical Conversation": It is Not Just What you Say, But How You Say It | Gerald Lewis | RECORDED | 2015-10-20 | \$195.000 |
| 701106 | Conducting an Employee Preparedness Survey: How Prepared is your Workforce for a Serious Emergency | Gerald Lewis | RECORDED | 2015-12-01 | \$195.000 |
| 701107 | IRS Form 940 and Unemployment | Dayna J. Reum | RECORDED | 2015-10-29 | \$195.000 |
| 701108 | Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2015-11-23 | \$195.000 |
| 701109 | Form I-9 Update | Dayna J. Reum | RECORDED | 2015-12-07 | \$195.000 |
| 701110 | Labor and Employment Law Issues related to Social Networking | Susan Fahey Desmond | RECORDED | 2015-10-30 | \$195.000 |
| 701112 | Importance of Proper Documentation and Retention | Susan Fahey Desmond | RECORDED | 2015-12-07 | \$195.000 |
| 701113 | HIPAA Security for Human Resource Professionals | John C. Garner | RECORDED | 2015-10-29 | \$195.000 |
| 701117 | Using Assessment Tools in Hiring and Promotion Decisions | Grant Schneider | RECORDED | 2015-11-10 | \$195.000 |
| 701118 | D.I.S.C. Personality Assessment to Improve Work Productivity, Teamwork and Communication | Grant Schneider | RECORDED | 2015-12-02 | \$195.000 |
| 701123 | Creating a Successful Career Development Program | Dr. B. Lynn Ware | RECORDED | 2015-12-02 | \$195.000 |
| 701125 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2015-10-23 | \$195.000 |
| 701126 | Advanced HR Audit Techniques | Ronald Adler | RECORDED | 2015-11-10 | \$195.000 |
| 701128 | Project Planning, Management and Execution: Getting the People and Processes In Place to Succeed On Time and On Budget Every Time! | Chris DeVany | RECORDED | 2015-11-10 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701129 | Creating a Culture of Trust: Management Strategies That Get Results | Chris DeVany | RECORDED | 2015-11-24 | \$195.000 |
| 701130 | Exemplary Leadership Skills: It's Not Just for the CEO | Chris DeVany | RECORDED | 2015-12-08 | \$195.000 |
| 701131 | Mastering Your Critical Thinking for More Effective Problem-Solving and Decision Making! | Chris DeVany | RECORDED | 2015-12-15 | \$145.000 |
| 701132 | Managing Team Conflict Strategically | Claudette Rowley | RECORDED | 2015-11-12 | \$195.000 |
| 701135 | Make the most of Organizational Change: How to Manage Transitions, Dynamics and Benefits | Claudette Rowley | RECORDED | 2015-12-09 | \$195.000 |
| 701138 | The Top Ten Trends for Background Checks in 2016 - What Every Employer Needs to Know | Lester S. Rosen | RECORDED | 2016-01-13 | \$195.000 |
| 701142 | 20 Characteristics of a Successful Worksite Wellness Program | Don R. Powell | RECORDED | 2016-03-30 | \$195.000 |
| 701143 | Change Readiness - Recent Federal Regulations Affecting Employee Benefits | John C. Garner | RECORDED | 2016-03-10 | \$195.000 |
| 701144 | The Magic of Conflict: Approaching Conflict as an Opportunity to Achieve Personal and Professional Growth | Robert Elliott | RECORDED | 2016-02-10 | \$195.000 |
| 701145 | Employee Handbooks: 2015 Issues | Ronald Adler | RECORDED | 2016-01-14 | \$195.000 |
| 701146 | Determining Which Employees are Exempt under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2016-01-06 | \$195.000 |
| 701147 | Calculating Overtime Correctly under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2016-01-22 | \$195.000 |
| 701149 | Drafting Employee Handbooks and Company Policies: How to make them Solid but not make them Contracts | Susan Fahey Desmond | RECORDED | 2016-02-25 | \$195.000 |
| 701148 | Importance of Proper Documentation and Retention | Susan Fahey Desmond | RECORDED | 2016-02-12 | \$195.000 |
| 701150 | Getting Past the fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2016-01-14 | \$195.000 |
| 701152 | Document Retention, you don't have to be Overwhelmed with that all too Frustrating Paper Chase | Cathleen M. Hampton | RECORDED | 2016-01-08 | \$195.000 |
| 701153 | Form I-9 and E-Verify, Getting and Staying Compliant | Cathleen M. Hampton | RECORDED | 2016-01-27 | \$195.000 |
| 701154 | IRS Form 940 & Unemployment | Dayna J. Reum | RECORDED | 2016-01-08 | \$195.000 |
| 701155 | Taxing and Reporting Fringe Benefits: Treatment and Rules | Dayna J. Reum | RECORDED | 2016-01-25 | \$195.000 |
| 701156 | International Payroll | Dayna J. Reum | RECORDED | 2016-02-12 | \$195.000 |
| 701157 | Handling Payroll Overpayments | Dayna J. Reum | RECORDED | 2016-02-22 | \$195.000 |
| 701158 | Payroll in the Complicated States of CA, PA & NY | Dayna J. Reum | RECORDED | 2016-03-07 | \$195.000 |
| 701160 | Payroll Recordkeeping Requirements | Dayna J. Reum | RECORDED | 2016-04-01 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701161 | Resident & Non Resident Alien Payroll | Dayna J. Reum | RECORDED | 2016-05-06 | \$395.000 |
| 701163 | Understanding of Form W-2 Processing & Preparation | Dayna J. Reum | RECORDED | 2016-05-31 | \$395.000 |
| 701165 | Executive Taxation | Dayna J. Reum | RECORDED | 2016-06-22 | \$395.000 |
| 701167 | Making Your 2016 Strategic Plan Work: Ensuring Everyone is Working Toward the Same Goals! | Chris DeVany | RECORDED | 2016-01-19 | \$195.000 |
| 701168 | THE MILLENNIALS - How to Understand, Manage, and Gain Rapport with Generation Y | Jim Zalud | RECORDED | 2016-01-29 | \$195.000 |
| 701170 | Project Management Essentials | Chris DeVany | RECORDED | 2016-02-16 | \$195.000 |
| 701171 | Handling Supplemental Pay Under the FLSA | Michael D. Haberman | RECORDED | 2016-01-15 | \$195.000 |
| 701172 | Effective Social Media Use in HR | Michael D. Haberman | RECORDED | 2016-01-27 | \$195.000 |
| 701173 | Onboarding is NOT orientation - How to improve the New Employee Experience | Michael D. Haberman | RECORDED | 2016-02-10 | \$195.000 |
| 701174 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2016-02-24 | \$195.000 |
| 701175 | Facilitating Dynamic Change in the Workplace | Robert Elliott | RECORDED | 2016-01-27 | \$195.000 |
| 701177 | Creating a Development Culture: On the Job Strategies for Developing Employees | Dr. B. Lynn Ware | RECORDED | 2016-02-04 | \$195.000 |
| 701179 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2016-01-26 | \$195.000 |
| 701180 | Conducting HR Audits: Identifying and Managing Key Human Capital Issues | Ronald Adler | RECORDED | 2016-02-09 | \$195.000 |
| 701182 | Fundamentals of the Family and Medical Leave Act | Kenneth A. Sprang | RECORDED | 2016-01-13 | \$195.000 |
| 701183 | Independent Contractor or Employee-Guidelines to Insure Compliance | Kenneth A. Sprang | RECORDED | 2016-02-04 | \$195.000 |
| 701186 | Detecting and Preventing Accounts Payable Fraud | Peter Goldmann | RECORDED | 2016-01-07 | \$195.000 |
| 701187 | Procure-to-Pay Fraud: Detecting and Preventing Purchasing, Receiving and Disbursement Fraud | Peter Goldmann | RECORDED | 2016-02-16 | \$195.000 |
| 701189 | How to Build a Salary Structure and Link it to a Merit System | Martin Levy | RECORDED | 2016-01-12 | \$195.000 |
| 701190 | Human Resource Issues for Business Owners | Martin Levy | RECORDED | 2016-02-03 | \$195.000 |
| 701191 | Strategies for Effective Leadership | David Rohlander | RECORDED | 2016-01-14 | \$195.000 |
| 701192 | How to Conduct Effective Meetings | David Rohlander | RECORDED | 2016-01-28 | \$195.000 |
| 701193 | How to Change Your Leadership Style | David Rohlander | RECORDED | 2016-02-12 | \$195.000 |
| 701194 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2016-02-26 | \$195.000 |
| 701196 | How to Effectively Coach | David Rohlander | RECORDED | 2016-03-30 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701200 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2016-01-22 | \$195.000 |
| 701201 | Working With Thoroughly Disagreeable, Even Dysfunctional Coworkers | Teri Morning | RECORDED | 2016-02-03 | \$195.000 |
| 701203 | How To Produce High Quality, Defensible Employment Documentation | Teri Morning | RECORDED | 2016-03-09 | \$195.000 |
| 701204 | The New Managers Toolkit to Instant HR Proficiency | Teri Morning | RECORDED | 2016-05-24 | \$395.000 |
| 701205 | "Hair-On-Fire!" Presentation Skills for Administrative Professionals | Mandi Stanley | RECORDED | 2016-02-09 | \$195.000 |
| 701207 | How To Fill Hard-To-Fill Positions | Harold P Brull | RECORDED | 2016-02-12 | \$195.000 |
| 701212 | Pre - Employment Testing: Parameters, Practicalities, and Pitfalls | Harold P Brull | RECORDED | 2016-04-28 | \$395.000 |
| 701216 | The Ten Most Common Documentation Errors | Robert E. Gregg | RECORDED | 2016-01-21 | \$195.000 |
| 701217 | How to Successfully Transition to a New Role | Valerie Pelan | RECORDED | 2016-01-20 | \$195.000 |
| 701218 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2016-02-03 | \$195.000 |
| 701219 | Strategies and Steps to Manage Difficult People | Valerie Pelan | RECORDED | 2016-02-17 | \$195.000 |
| 701220 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2016-03-28 | \$195.000 |
| 701223 | Using the Balanced Scorecard to Create Better Performance | Grant Schneider | RECORDED | 2016-02-02 | \$195.000 |
| 701224 | How to Diagnose Silos and Misalignment in Your Organization | Grant Schneider | RECORDED | 2016-02-16 | \$195.000 |
| 701226 | HR Executive as A Business Partner | Grant Schneider | RECORDED | 2016-03-15 | \$195.000 |
| 701227 | Using Behavior Based Interviewing to select the Right Candidate | Grant Schneider | RECORDED | 2016-04-05 | \$195.000 |
| 701228 | How to Create Excellence in Your Workforce and Your Organization | Grant Schneider | RECORDED | 2016-04-19 | \$395.000 |
| 701229 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2016-02-11 | \$195.000 |
| 701233 | Document Retention, you don't have to be Overwhelmed with that all too Frustrating Paper Chase | Cathleen M. Hampton | RECORDED | 2016-03-10 | \$195.000 |
| 701235 | Internal HR Audits | Cathleen M. Hampton | RECORDED | 2016-04-12 | \$195.000 |
| 701239 | Coaching to Improve Performance | Martin Levy | RECORDED | 2016-03-14 | \$195.000 |
| 701244 | Conflict Resolution: Effective Workplace Peacekeeping Techniques for Supervisors | Teri J. Traaen | RECORDED | 2016-02-22 | \$195.000 |
| 701251 | Get Organized with Microsoft Outlook | Kimberly Medlock | RECORDED | 2016-02-11 | \$195.000 |
| 701253 | Leaders: Those Who Have Ears to Hear | Mary Jane Mapes | RECORDED | 2016-03-16 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|-----------------------|--------------|------------|-----------|
| 701254 | Leadership Skills for Everyone | Gina Abudi | RECORDED | 2016-03-08 | \$195.000 |
| 701255 | Using Project Management Best Practices to Get Work Done | Gina Abudi | RECORDED | 2016-03-18 | \$195.000 |
| 701263 | Labor and Employment Law Issues related to Social Networking | Susan Fahey Desmond | RECORDED | 2016-03-11 | \$195.000 |
| 701264 | Legal Implications of a Wellness Program | Susan Fahey Desmond | RECORDED | 2016-03-28 | \$195.000 |
| 701269 | From Mediocrity to Peak Performance - How to Implement a Sustained High Performance Culture | Volkmar Volzke | RECORDED | 2016-04-19 | \$395.000 |
| 701272 | How to Inspire Employees for Extraordinary Customer Focus | Volkmar Volzke | RECORDED | 2016-06-06 | \$395.000 |
| 701278 | New Guidelines for Business Writing- "How to Meet the Expectations of Today's Reader" | Lew Bayer | RECORDED | 2016-05-05 | \$395.000 |
| 701281 | How to Create a High Performance Culture | Claudette Rowley | RECORDED | 2016-04-14 | \$195.000 |
| 701282 | Successfully Integrating Culture During A Merger or Acquisition | Claudette Rowley | RECORDED | 2016-03-17 | \$195.000 |
| 701287 | Time and Task Management - Working Smarter Every Day | Chris DeVany | RECORDED | 2016-05-03 | \$395.000 |
| 701288 | Project Management Essentials: The 8 Keys To Bring Every Project In On Time and On Budget | Chris DeVany | RECORDED | 2016-05-17 | \$395.000 |
| 701293 | Impending Crisis: Too Many Jobs, Too Few People | Joyce L. Gioia | RECORDED | 2016-05-05 | \$395.000 |
| 701295 | Handling Supplemental Pay Under the FLSA | Michael D. Haberman | RECORDED | 2016-04-18 | \$395.000 |
| 701297 | Onboarding is NOT orientation - How to improve the New Employee Experience | Michael D. Haberman | RECORDED | 2016-05-25 | \$395.000 |
| 701298 | The Impact of the NLRA on Your At-will Policies, Social media Policies and Confidentiality Agreements | Michael D. Haberman | RECORDED | 2016-06-14 | \$395.000 |
| 701301 | Becoming a Better Speaker | Jeff Davidson | RECORDED | 2016-05-10 | \$395.000 |
| 701304 | Listening and Paying Attention - Two Amazing Tools for Effective Communication | Yasmin Anderson-Smith | RECORDED | 2016-05-12 | \$395.000 |
| 701306 | Delivering Presentations that Pop | Catherine Mattice | RECORDED | 2016-04-11 | \$195.000 |
| 701308 | Intercultural Communication in a Diverse Workplace | Catherine Mattice | RECORDED | 2016-05-25 | \$395.000 |
| 701309 | Tips for What's Ahead in 2016-ACA Legal Update | John C. Garner | RECORDED | 2016-04-05 | \$195.000 |
| 701311 | Handling Federal & State Tax Levies | Dayna J. Reum | RECORDED | 2016-05-19 | \$395.000 |
| 701312 | How to Facilitate High Quality Meetings | Dr. Mike Vandermark | RECORDED | 2016-05-04 | \$395.000 |
| 701314 | Time Management | Nancy D Butler | RECORDED | 2016-04-19 | \$395.000 |
| 701315 | HR Audits: Key Issues in 2016 | Ronald Adler | RECORDED | 2016-04-14 | \$195.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701316 | Planning and Managing Critical Employee Handbook Issues | Ronald Adler | RECORDED | 2016-05-03 | \$395.000 |
| 701317 | HR Metrics: Strategic Management of Critical Issues | Ronald Adler | RECORDED | 2016-05-26 | \$395.000 |
| 701320 | How to Conduct Effective Meetings | David Rohlander | RECORDED | 2016-04-27 | \$395.000 |
| 701321 | How to Change Your Leadership Style | David Rohlander | RECORDED | 2016-05-18 | \$395.000 |
| 701324 | Strategic Organizational Culture | Catherine Mattice | RECORDED | 2016-07-27 | \$395.000 |
| 701331 | THE MILLENNIALS - How to Understand, Manage, and Gain Rapport with Generation Y | Jim Zalud | RECORDED | 2016-05-17 | \$395.000 |
| 701333 | Memory Skills for Productivity | Jim Zalud | RECORDED | 2016-06-28 | \$395.000 |
| 701334 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2016-06-23 | \$395.000 |
| 701341 | The 5 Master Keys to Effective Performance Conversations | Skip Weisman | RECORDED | 2016-05-05 | \$395.000 |
| 701342 | Trends in Millennial Development: How they want to Learn and Grow | Megan Little | RECORDED | 2016-06-07 | \$395.000 |
| 701343 | Establishing the Mentor - Mentee Relationship in your Organization | Megan Little | RECORDED | 2016-06-28 | \$395.000 |
| 701344 | 2016 Employment Law Update: This is the law, now how do you MANAGE it | Patricia Dougherty | RECORDED | 2016-05-05 | \$395.000 |
| 701347 | Incentivizing True Growth - Targeting the Right Behavior | Richard Mills | RECORDED | 2016-05-18 | \$395.000 |
| 701349 | Branding Your Culture | Richard Mills | RECORDED | 2016-06-29 | \$395.000 |
| 701353 | Document Retention, you don't have to be Overwhelmed with that all too Frustrating Paper Chase | Cathleen M. Hampton | RECORDED | 2016-06-22 | \$395.000 |
| 701354 | Equal Employment Opportunity (EEO) and Affirmative Action | Cathleen M. Hampton | RECORDED | 2016-07-07 | \$395.000 |
| 701355 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2016-06-07 | \$395.000 |
| 701356 | Effective Social Media Use in HR | Michael D. Haberman | RECORDED | 2016-07-12 | \$395.000 |
| 701358 | What's New in Onboarding | Dr. B. Lynn Ware | RECORDED | 2016-06-15 | \$395.000 |
| 701359 | Proof It! How To Be A Better Proofreader | Mandi Stanley | RECORDED | 2016-06-08 | \$395.000 |
| 701360 | Calculating Overtime Correctly under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2016-06-07 | \$395.000 |
| 701361 | Drafting Employee Handbooks and Company Policies: How to make them Solid but not make them Contracts | Susan Fahey Desmond | RECORDED | 2016-06-23 | \$395.000 |
| 701364 | "Virtual Team" – How to Manage People Effectively in Multiple Locations | Chris DeVany | RECORDED | 2016-06-01 | \$395.000 |
| 701365 | Project Management Essentials | Chris DeVany | RECORDED | 2016-06-20 | \$395.000 |
| 701367 | Time and Task Management - Working Smart | Chris DeVany | RECORDED | 2016-07-19 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701368 | Strategic Planning and Execution: The 1-2-3 Year Plan for Enterprise Success | Chris DeVany | RECORDED | 2016-08-02 | \$395.000 |
| 701369 | Emotional Intelligence: Achieving Leadership Success | Chris DeVany | RECORDED | 2016-08-22 | \$395.000 |
| 701373 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2016-08-03 | \$395.000 |
| 701374 | Strategic Thinking - Is More Than the Big Picture | Valerie Pelan | RECORDED | 2016-08-17 | \$395.000 |
| 701377 | Ten Best Practices Related to Hiring and Staffing | Dr. Mike Vandermark | RECORDED | 2016-08-10 | \$395.000 |
| 701379 | How to Develop Your Professional Presence | Pauline Khem | RECORDED | 2016-06-07 | \$395.000 |
| 100084 | Fraud & The Modern World | David Sanders | | | |
| 701384 | 20 Characteristics of a Successful Worksite Wellness Program | Don R. Powell | RECORDED | 2016-06-21 | \$395.000 |
| 701385 | Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2016-07-07 | \$195.000 |
| 701387 | Form 941 2016 Review | Dayna J. Reum | RECORDED | 2016-08-05 | \$395.000 |
| 701389 | Federal and State Minimum Wage and OT Update | Dayna J. Reum | RECORDED | 2016-08-26 | \$395.000 |
| 701392 | Virtual Teams: How to get Them to Work Effectively | Marcia Zidle | RECORDED | 2016-08-23 | \$395.000 |
| 701393 | Stressed Out: How to Handle Conflict, Difficult People and Even Your Boss | Marcia Zidle | RECORDED | 2016-08-10 | \$395.000 |
| 701394 | Your Organization's Culture: If You Don't Get It Right, Nothing Else Matters | Marcia Zidle | RECORDED | 2016-09-21 | \$395.000 |
| 701395 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2016-07-13 | \$395.000 |
| 701396 | Writing Investigative Reports - A Crucial Piece of a Professional Investigation | Teri Morning | RECORDED | 2016-08-16 | \$395.000 |
| 701403 | Sexual Harassment Prevention for California Employers | Jacquiline Wagner | RECORDED | 2016-07-11 | \$395.000 |
| 701404 | 5 Elements of Effective Communication | David Rohlander | RECORDED | 2016-07-07 | \$395.000 |
| 701410 | HR Compliance 101 - For Non HR Managers | Teri Morning | RECORDED | 2016-08-23 | \$195.000 |
| 701415 | Onboarding is NOT orientation - How to improve the New Employee Experience | Michael D. Haberman | RECORDED | 2016-07-27 | \$395.000 |
| 701416 | Write It So They Read It: Technical Writing for HR Professionals | Mandi Stanley | RECORDED | 2016-09-08 | \$395.000 |
| 701420 | "Virtual Team" – How to Manage People Effectively in Multiple Locations | Chris DeVany | RECORDED | 2016-07-27 | \$395.000 |
| 701422 | Planning and Managing Critical Employee Handbook Issues | Ronald Adler | RECORDED | 2016-08-11 | \$395.000 |
| 701423 | Understanding Equal Employment Opportunity (EEO) and Affirmative Action | Ronald Adler | RECORDED | 2016-08-30 | \$395.000 |
| 701434 | Civility At Work How Civility Increases Retention,Engagement And Profitability | Lew Bayer | RECORDED | 2016-10-05 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701436 | Proof It! How To Be A Better Proofreader | Mandi Stanley | RECORDED | 2016-08-30 | \$195.000 |
| 701439 | Successfully Integrating Culture During A Merger or Acquisition | Claudette Rowley | RECORDED | 2016-09-15 | \$395.000 |
| 701441 | The Seven Vital Elements of a Successful Career Development | Dr. B. Lynn Ware | RECORDED | 2016-09-01 | \$395.000 |
| 701442 | Five Easy Steps for Creating a Millennial Friendly Work Environment | Dr. B. Lynn Ware | RECORDED | 2016-09-14 | \$395.000 |
| 701445 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2016-08-24 | \$395.000 |
| 701449 | Behavioral Interviewing Maximizing The Return On Interviews | Harold P Brull | RECORDED | 2016-10-25 | \$395.000 |
| 701452 | 20 Characteristics Of a Successful Worksite Wellness Program | Don R. Powell | RECORDED | 2016-09-14 | \$395.000 |
| 701454 | Establishing The Mentor - Mentee Relationship In Your Organization | Megan Little | RECORDED | 2016-10-11 | \$395.000 |
| 701455 | Branding Your Culture | Richard Mills | RECORDED | 2016-09-14 | \$395.000 |
| 701456 | What's New In Onboarding | Dr. B. Lynn Ware | RECORDED | 2016-09-08 | \$395.000 |
| 701457 | Executive Presentation Skills: How To Deliver Any Message With Power, Influence, And Credibility | Amanda Box | RECORDED | 2016-09-28 | \$395.000 |
| 701458 | Calculating Overtime Correctly Under The Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2016-09-01 | \$395.000 |
| 701459 | Drafting Employee Handbooks And Company Policies: How To make Them Solid But Not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2016-09-26 | \$395.000 |
| 701462 | Form I-9 And E-Verify, Getting And Staying Compliant | Cathleen M. Hampton | RECORDED | 2016-09-19 | \$395.000 |
| 701463 | Virtual Team: How to Manage People Effectively In Multiple Locations | Chris DeVany | RECORDED | 2016-09-07 | \$395.000 |
| 701464 | 5 Elements Of Effective Communication | David Rohlander | RECORDED | 2016-09-13 | \$395.000 |
| 701465 | How To Conduct Effective Meetings | David Rohlander | RECORDED | 2016-09-27 | \$395.000 |
| 701466 | How To Effectively Coach | David Rohlander | RECORDED | 2016-10-13 | \$395.000 |
| 701472 | HR Metrics: A Critical Measurement Of The Impact Of Human Resources Management | Ronald Adler | RECORDED | 2016-10-27 | \$395.000 |
| 701473 | Incentivizing True Growth - Targeting The Right Behavior | Richard Mills | RECORDED | 2016-09-28 | \$395.000 |
| 701474 | Final Rule: Overtime-DOL Final Rule On FLSA Exemptions | Dayna J. Reum | RECORDED | 2016-09-29 | \$395.000 |
| 701485 | Planning and Managing Critical Employee Handbook Issues | Ronald Adler | RECORDED | 2016-11-21 | \$395.000 |
| 701487 | Memory Skills For Productivity | Jim Zalud | RECORDED | 2016-10-11 | \$395.000 |
| 701488 | THE MILLENNIALS - How to Get Generation Y to Buy Into Your Safety Program | Jim Zalud | RECORDED | 2016-11-10 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701490 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2016-10-05 | \$395.000 |
| 701491 | Strategic Thinking - Is More Than the Big Picture | Valerie Pelan | RECORDED | 2016-10-17 | \$395.000 |
| 701497 | Using Behavior Based Interviewing to Select The Right Candidate | Grant Schneider | RECORDED | 2016-10-25 | \$395.000 |
| 701501 | Payroll Management | Dayna J. Reum | RECORDED | 2016-10-21 | \$395.000 |
| 701504 | Form W-2 and 2016 updates | Dayna J. Reum | RECORDED | 2016-12-02 | \$395.000 |
| 701512 | Time Management | Nancy D Butler | RECORDED | 2016-10-04 | \$395.000 |
| 701520 | Developing the Mentor-Mentee Relationship in your Organization | Megan Little | RECORDED | 2016-11-09 | \$395.000 |
| 701521 | New Trends in Onboarding | Megan Little | RECORDED | 2016-11-15 | \$395.000 |
| 701536 | Strategic Planning And Execution: The 1-2-3 Year Plan For Enterprise Success | Chris DeVany | RECORDED | 2016-11-29 | \$395.000 |
| 701537 | Time And Task Management Working Smarter Every Day | Chris DeVany | RECORDED | 2016-12-06 | \$395.000 |
| 701538 | 2017 Strategic Planning: A 90 Minute Working Session | Chris DeVany | RECORDED | 2016-12-13 | \$395.000 |
| 701539 | Digging Into The New DOL Wage And Hour FLSA Overtime Rule | Cathleen M. Hampton | RECORDED | 2016-10-10 | \$395.000 |
| 701544 | 5 Step Feedback Model For Difficult Conversations And Conflict Resolution Skills | Valerie Pelan | RECORDED | 2016-10-24 | \$395.000 |
| 701554 | Calculating Overtime Correctly Under The Fair Labor Standard | Susan Fahey Desmond | RECORDED | 2016-11-08 | \$395.000 |
| 701555 | Drafting Employee Handbooks And Company Policies: How To make Them Solid But Not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2016-12-09 | \$395.000 |
| 701557 | Civility At Work How Civility Increases Retention,Engagement And Profitability | Lew Bayer | RECORDED | 2016-12-07 | \$395.000 |
| 701558 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2016-11-30 | \$395.000 |
| 701560 | What's New In Onboarding | Dr. B. Lynn Ware | RECORDED | 2016-11-30 | \$395.000 |
| 701561 | Five Easy Steps for Creating a Millennial Friendly Work Environment | Dr. B. Lynn Ware | RECORDED | 2016-12-13 | \$395.000 |
| 701564 | HR Compliance 101 - For Non HR Managers | Teri Morning | RECORDED | 2016-11-16 | \$395.000 |
| 701565 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2016-12-14 | \$395.000 |
| 701568 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2016-11-10 | \$395.000 |
| 701569 | 5 Elements Of Effective Communication | David Rohlander | RECORDED | 2016-11-30 | \$395.000 |
| 701570 | Strategies for Effective Leadership | David Rohlander | RECORDED | 2016-12-14 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701574 | Determining Which Employees are Exempt under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2017-01-05 | \$395.000 |
| 701575 | Calculating Overtime Correctly Under The Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2017-01-17 | \$395.000 |
| 701577 | Drafting Employee Handbooks And Company Policies: How To make Them Solid But Not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2017-02-21 | \$395.000 |
| 701578 | Labor and Employment Law Issues related to Social Networking | Susan Fahey Desmond | RECORDED | 2017-03-29 | \$395.000 |
| 701579 | What's New In Onboarding | Dr. B. Lynn Ware | RECORDED | 2017-01-18 | \$395.000 |
| 701581 | Time and Task Management - Working Smart | Chris DeVany | RECORDED | 2017-01-10 | \$395.000 |
| 701584 | "Virtual Team" - How to Manage People Effectively in Multiple Locations | Chris DeVany | RECORDED | 2017-02-21 | \$395.000 |
| 701585 | Proof It! How To Be A Better Proofreader | Mandi Stanley | RECORDED | 2017-02-06 | \$395.000 |
| 701588 | Getting Past the fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2017-01-11 | \$395.000 |
| 701590 | Behavioral Interviewing Maximizing The Return On Interviews | Harold P Brull | RECORDED | 2017-02-09 | \$395.000 |
| 701592 | Executive Presentation Skills: How To Deliver Any Message With Power, Influence, And Credibility | Amanda Box | RECORDED | 2017-01-25 | \$395.000 |
| 701593 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2017-02-09 | \$395.000 |
| 701594 | Writing Investigative Reports - A Crucial Piece of a Professional Investigation | Teri Morning | RECORDED | 2017-01-26 | \$395.000 |
| 701597 | The Effective Manager Communication Skills Toolbox: Making Listening, Constructive Feedback, Conflict Resolution and Coaching Work for You, Your Team and Bottom-Line Results | Chris DeVany | RECORDED | 2017-03-07 | \$395.000 |
| 701598 | Strategic Planning and Execution: The 1-2-3 Year Plan for Enterprise Success | Chris DeVany | RECORDED | 2017-03-21 | \$395.000 |
| 701599 | Your Organization's Culture: If You Don't Get It Right, Nothing Else Matters | Marcia Zidle | RECORDED | 2017-03-02 | \$395.000 |
| 701601 | Onboarding New Hires: How to Get Them Quickly Up To Speed, Engaged and Productive | Marcia Zidle | RECORDED | 2017-03-22 | \$395.000 |
| 701602 | Stay Interviews: A Powerful Employee Engagement and Retention | Marcia Zidle | RECORDED | 2017-02-08 | \$395.000 |
| 701610 | Establishing The Mentor - Mentee Relationship In Your Organization | Megan Little | RECORDED | 2017-01-10 | \$395.000 |
| 701612 | New Trends in Onboarding | Megan Little | RECORDED | 2017-02-07 | \$395.000 |
| 701615 | Onboarding is NOT orientation - How to improve the New Employee Experience | Michael D. Haberman | RECORDED | 2017-01-12 | \$395.000 |
| 701617 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2017-02-07 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701618 | Reward and Recognition for Small Companies | Michael D. Haberman | RECORDED | 2017-04-06 | \$395.000 |
| 701621 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2017-01-11 | \$395.000 |
| 701622 | How To Effectively Coach | David Rohlander | RECORDED | 2017-01-26 | \$395.000 |
| 701628 | Becoming a Better Speaker | Jeff Davidson | RECORDED | 2017-01-24 | \$395.000 |
| 701629 | Time management tips and tricks | Jeff Davidson | RECORDED | 2017-03-01 | \$395.000 |
| 701631 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2017-02-08 | \$395.000 |
| 701637 | Memory Skills For Productivity | Jim Zalud | RECORDED | 2017-01-11 | \$395.000 |
| 701659 | Document Retention, you don't have to be Overwhelmed with that all too Frustrating Paper Chase | Cathleen M. Hampton | RECORDED | 2017-02-07 | \$395.000 |
| 701661 | Protecting Your Brand From Online Reputation Disasters | Joe Rosner | RECORDED | 2017-03-06 | \$395.000 |
| 701662 | Establishing The Mentor - Mentee Relationship In Your Organization | Megan Little | RECORDED | 2017-03-15 | \$395.000 |
| 701663 | Creating a Payroll Manual | Dayna J. Reum | RECORDED | 2017-07-11 | \$395.000 |
| 701675 | Using Behavior Based Interviewing to Select The Right Candidate | Grant Schneider | RECORDED | 2017-03-07 | \$395.000 |
| 701676 | HR Compliance 101 - For Non HR Managers | Teri Morning | RECORDED | 2017-04-25 | \$395.000 |
| 701678 | Calculating Overtime Correctly Under The Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2017-04-14 | \$395.000 |
| 701679 | Employee Handbooks: State Issues Taking Center Stage | Ronald Adler | RECORDED | 2017-04-06 | \$395.000 |
| 701680 | HR Metrics: Strategic Issues | Ronald Adler | RECORDED | 2017-05-02 | \$395.000 |
| 701681 | HR Audits: 2017 Issues | Ronald Adler | RECORDED | 2017-03-28 | \$395.000 |
| 701692 | Five Easy Steps for Creating a Millennial Friendly Work Environment | Dr. B. Lynn Ware | RECORDED | 2017-04-13 | \$395.000 |
| 701693 | New Trends in Onboarding | Megan Little | RECORDED | 2017-04-04 | \$395.000 |
| 701694 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2017-04-06 | \$395.000 |
| 701696 | Is there a Difference Between a Manager and a Leader? | Valerie Pelan | RECORDED | 2017-07-11 | \$395.000 |
| 701698 | Leadership Skills and Team Development for Managerial Success | Chris DeVany | RECORDED | 2017-04-19 | \$395.000 |
| 701699 | No More Excuses! Unleash the Power of Accountable Communication | Chris DeVany | RECORDED | 2017-04-04 | \$395.000 |
| 701700 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2017-04-27 | \$395.000 |
| 701703 | Proof It! How to Be a Better Proofreader | Mandi Stanley | RECORDED | 2017-05-01 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701704 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2017-04-20 | \$395.000 |
| 701708 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2017-05-09 | \$395.000 |
| 701709 | Time and Task Management Working Smarter Every Day | Chris DeVany | RECORDED | 2017-05-10 | \$395.000 |
| 701711 | Executive Presentation Skills: How To Deliver Any Message With Power, Influence, And Credibility | Amanda Box | RECORDED | 2017-04-13 | \$395.000 |
| 701713 | Stay Interviews: A Powerful Employee Engagement and Retention Tool | Marcia Zidle | RECORDED | 2017-05-17 | \$395.000 |
| 701715 | Fast Track: How to Accelerate Newly Promoted Managers to Be Peak Performers | Marcia Zidle | RECORDED | 2017-07-18 | \$395.000 |
| 701716 | Using Behavior Based Interviewing to Select the Right Candidate | Grant Schneider | RECORDED | 2017-05-31 | \$395.000 |
| 701717 | Time Management Tips and Tricks | Jeff Davidson | RECORDED | 2017-07-31 | \$395.000 |
| 701718 | Millennial Career Development | Megan Little | RECORDED | 2017-05-02 | \$395.000 |
| 701719 | Becoming a Better Speaker | Jeff Davidson | RECORDED | 2017-05-10 | \$395.000 |
| 701721 | Establishing the Mentor - Mentee Relationship in your Organization | Megan Little | RECORDED | 2017-06-01 | \$395.000 |
| 701724 | Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2017-05-03 | \$395.000 |
| 701725 | Form I-9 Update | Dayna J. Reum | RECORDED | 2017-06-09 | \$395.000 |
| 701726 | Branding Your Culture | Richard Mills | RECORDED | 2017-05-24 | \$395.000 |
| 701730 | Onboarding New Hires: How to Get them Quickly up to Speed, Engaged and Productive | Marcia Zidle | RECORDED | 2017-08-08 | \$395.000 |
| 701731 | Strategic Organizational Culture | Catherine Mattice | RECORDED | 2017-07-12 | \$395.000 |
| 701732 | Employee Engagement: Keeping your Workforce Motivated to Improve Results | Catherine Mattice | RECORDED | 2017-09-28 | \$395.000 |
| 701735 | Tips for a Successful Payroll Manager | Dayna J. Reum | RECORDED | 2017-05-18 | \$395.000 |
| 701736 | HR Audits: 2017 Issues | Ronald Adler | RECORDED | 2017-05-22 | \$395.000 |
| 701738 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2017-06-08 | \$395.000 |
| 701742 | Virtual Team: How to Manage People Effectively in Multiple Locations | Chris DeVany | RECORDED | 2017-06-07 | \$395.000 |
| 701744 | Emotional Intelligence: Achieving Leadership Success | Chris DeVany | RECORDED | 2017-07-12 | \$395.000 |
| 701745 | Persuasion and Influencing Skills: Cooperation and Collaboration | Chris DeVany | RECORDED | 2017-08-25 | \$395.000 |
| 701746 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2017-06-08 | \$395.000 |
| 701747 | Managing Conflict and Difficult People | Marcia Zidle | RECORDED | 2017-06-15 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701749 | 5 Elements of Effective Communication | David Rohlander | RECORDED | 2017-06-07 | \$395.000 |
| 701750 | How to Effectively Coach | David Rohlander | RECORDED | 2017-06-28 | \$395.000 |
| 701751 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2017-07-13 | \$395.000 |
| 701752 | How to Conduct Effective Meetings | David Rohlander | RECORDED | 2017-08-09 | \$395.000 |
| 701755 | How to Handle Travel Pay | Dayna J. Reum | RECORDED | 2017-06-30 | \$395.000 |
| 701760 | Calculating Overtime Correctly Under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2017-06-01 | \$395.000 |
| 701761 | Labor and Employment Law Issues Related to Social Networking | Susan Fahey Desmond | RECORDED | 2017-07-06 | \$395.000 |
| 701763 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2017-06-08 | \$395.000 |
| 701764 | New Trends in Onboarding | Megan Little | RECORDED | 2017-06-13 | \$395.000 |
| 701767 | What's New in Onboarding | Dr. B. Lynn Ware | RECORDED | 2017-06-06 | \$395.000 |
| 701768 | Five Easy Steps for Creating a Millennial Friendly Work Environment | Dr. B. Lynn Ware | RECORDED | 2017-07-11 | \$395.000 |
| 701769 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2017-06-27 | \$395.000 |
| 701774 | Proof It! How to Be A Better Proof-reader | Mandi Stanley | RECORDED | 2017-06-30 | \$395.000 |
| 701777 | Onboarding Employees: Good Beginnings Make Good Employees | Judi Clements | RECORDED | 2017-06-08 | \$395.000 |
| 701778 | If it Wasn't Documented it Didn't Happen: Legal & Effective Discipline & Documentation 2017 | Judi Clements | RECORDED | 2017-08-15 | \$395.000 |
| 701782 | Behavioral Interviewing Maximizing the Return on Interviews | Harold P Brull | RECORDED | 2017-06-27 | \$395.000 |
| 701783 | Getting Past the Fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2017-07-12 | \$395.000 |
| 701787 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2017-06-27 | \$395.000 |
| 701788 | How to Produce High Quality, Defensible Employment Documentation | Teri Morning | RECORDED | 2017-07-27 | \$395.000 |
| 701790 | Working with thoroughly Disagreeable, even Dysfunctional Co-workers | Teri Morning | RECORDED | 2017-09-20 | \$395.000 |
| 701791 | HR Compliance 101 - for Non HR Managers | Teri Morning | RECORDED | 2017-09-14 | \$395.000 |
| 701792 | No - Panic Presentation Skills for Executives | Mandi Stanley | RECORDED | 2017-07-31 | \$395.000 |
| 701794 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2017-07-25 | \$395.000 |
| 701798 | Employee Handbooks: 2017 Issues | Ronald Adler | RECORDED | 2017-08-01 | \$395.000 |
| 701799 | HR Audits: 2017 Issues | Ronald Adler | RECORDED | 2017-08-17 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701800 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2017-09-11 | \$395.000 |
| 701804 | Succession Planning: It's Not Just for Emergencies - It's a Leadership Development Strategy | Marcia Zidle | RECORDED | 2017-10-16 | \$395.000 |
| 701805 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2017-07-25 | \$395.000 |
| 701807 | How to Conduct Workplace Investigations - Best Practices and Know How's | Michael D. Haberman | RECORDED | 2017-08-08 | \$395.000 |
| 701808 | Calculating Overtime Correctly Under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2017-08-22 | \$395.000 |
| 701809 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2017-08-30 | \$395.000 |
| 701810 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2017-08-03 | \$395.000 |
| 701812 | Time and Task Management Working Smarter Every Day | Chris DeVany | RECORDED | 2017-08-01 | \$395.000 |
| 701815 | How to Conduct an Internal Harassment and Bullying Investigation to Determine Facts and Minimize Liability | Dr. Susan Strauss | RECORDED | 2017-11-10 | \$395.000 |
| 701816 | Understanding the D.I.S.C. Personality Assessment and how it can Enhance Communication in your Organization | Grant Schneider | RECORDED | 2017-08-03 | \$395.000 |
| 701818 | How you Should Utilize Employee Engagement Surveys | Grant Schneider | RECORDED | 2017-09-18 | \$395.000 |
| 701819 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2017-08-29 | \$395.000 |
| 701821 | Proof It! How To Be A Better Proof-reader | Mandi Stanley | RECORDED | 2017-08-25 | \$395.000 |
| 701825 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2017-08-14 | \$395.000 |
| 701826 | New Trends in Onboarding | Dr. B. Lynn Ware | RECORDED | 2017-09-14 | \$395.000 |
| 701827 | Millennial Career Development | Dr. B. Lynn Ware | RECORDED | 2017-08-28 | \$395.000 |
| 701830 | Strategies for Effective Leadership | David Rohlander | RECORDED | 2017-10-10 | \$395.000 |
| 701831 | How to Change your Leadership Style | David Rohlander | RECORDED | 2017-10-25 | \$395.000 |
| 701833 | 5 Elements of Effective Communication | David Rohlander | RECORDED | 2017-11-28 | \$395.000 |
| 701835 | Getting Past the Fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2017-09-01 | \$395.000 |
| 701839 | How to Fill Hard-To-Fill Positions | Harold P Brull | RECORDED | 2017-11-10 | \$395.000 |
| 701840 | Behavioral Interviewing Maximizing the Return on Interviews | Harold P Brull | RECORDED | 2017-11-29 | \$395.000 |
| 701841 | The Effective Manager's Communication Skills Toolbox: Making Active Listening, Constructive Feedback, Resolving Conflicts and Coaching Work for you | Chris DeVany | RECORDED | 2017-12-08 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701842 | Moving From an Operational Manager to a Strategic Leader | Chris DeVany | RECORDED | 2017-09-18 | \$395.000 |
| 701845 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2017-09-20 | \$395.000 |
| 701846 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2017-10-03 | \$395.000 |
| 701847 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2017-10-02 | \$395.000 |
| 701848 | Five Easy Steps for Creating a Millennial Friendly Work Environment | Dr. B. Lynn Ware | RECORDED | 2017-10-12 | \$395.000 |
| 701849 | What's New in Onboarding | Dr. B. Lynn Ware | RECORDED | 2017-10-17 | \$395.000 |
| 701850 | Becoming a Better Speaker | Jeff Davidson | RECORDED | 2017-09-25 | \$395.000 |
| 701855 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2017-09-11 | \$395.000 |
| 701856 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2017-09-25 | \$395.000 |
| 701857 | 5 Components of Emotional Intelligent Leader | Valerie Pelan | RECORDED | 2017-12-12 | \$395.000 |
| 701859 | Using Regression Analysis in Compensation | David J. Wudyka | RECORDED | 2017-09-25 | \$395.000 |
| 701860 | 20 Characteristics of a Successful Worksite Wellness Program | Don R. Powell | RECORDED | 2017-10-10 | \$395.000 |
| 701863 | Your Organization's Culture: If you Don't Get It Right, Nothing Else Matters | Marcia Zidle | RECORDED | 2017-11-02 | \$395.000 |
| 701864 | Stay Interviews: A Powerful and Low-Cost Employee Engagement and Retention Tool | Marcia Zidle | RECORDED | 2017-12-06 | \$395.000 |
| 701865 | Time and Task Management Effectiveness: Working Smarter Every Day | Chris DeVany | RECORDED | 2017-10-09 | \$395.000 |
| 701866 | Virtual Teams: Managing People Effectively at Multiple Locations | Chris DeVany | RECORDED | 2017-11-01 | \$395.000 |
| 701867 | Project Management Essentials: The 8 Keys to Bring Every Project In On Time and On Budget | Chris DeVany | RECORDED | 2017-11-10 | \$395.000 |
| 701868 | Performance Reviews: A Step-By-Step Process for Conducting them Meaningfully and Effectively | Chris DeVany | RECORDED | 2017-12-04 | \$395.000 |
| 701871 | How to Build a Pay Structure without Regression Analysis | David J. Wudyka | RECORDED | 2017-10-23 | \$395.000 |
| 701872 | Proof It! How to Be A Better Proof-Reader | Mandi Stanley | RECORDED | 2017-10-30 | \$395.000 |
| 701873 | No - Panic Presentation Skills for Executives | Mandi Stanley | RECORDED | 2017-11-20 | \$395.000 |
| 701874 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2017-11-06 | \$395.000 |
| 701877 | M2TM - Millennials to Team Members | Laura Goodrich | RECORDED | 2017-12-11 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701878 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2017-11-06 | \$395.000 |
| 701879 | Strategic Thinking - Is more than the Big Picture | Valerie Pelan | RECORDED | 2017-11-20 | \$395.000 |
| 701880 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2017-12-04 | \$395.000 |
| 701881 | Mentoring: How to Create & Maintain Dynamic Mentoring in your Organization | Judi Clements | RECORDED | 2017-12-06 | \$395.000 |
| 701882 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2017-11-07 | \$395.000 |
| 701883 | HR Compliance 101 - for Non HR Managers | Teri Morning | RECORDED | 2017-12-05 | \$395.000 |
| 701886 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2017-11-07 | \$395.000 |
| 701887 | Planning and Managing Critical Employee Handbook Issues | Ronald Adler | RECORDED | 2017-11-20 | \$395.000 |
| 701890 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2017-11-06 | \$395.000 |
| 701891 | Calculating Overtime Correctly Under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2017-12-08 | \$395.000 |
| 701897 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2017-11-17 | \$395.000 |
| 701898 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2017-11-15 | \$395.000 |
| 701899 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2017-12-07 | \$395.000 |
| 701900 | Write It So They Read It: Technical Writing for HR Professionals | Mandi Stanley | RECORDED | 2017-12-05 | \$395.000 |
| 701901 | Creating a Development Culture: Strategies for Developing Employees | Dr. B. Lynn Ware | RECORDED | 2017-12-04 | \$395.000 |
| 701902 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2017-12-13 | \$395.000 |
| 701904 | Using Regression Analysis in Compensation | David J. Wudyka | RECORDED | 2017-12-05 | \$395.000 |
| 701905 | Using Behavior Based Interviewing to Select the Right Candidate | Grant Schneider | RECORDED | 2017-11-21 | \$395.000 |
| 701906 | Understanding the D.I.S.C. Personality Assessment and how it can Enhance Communication in your Organization | Grant Schneider | RECORDED | 2017-12-07 | \$395.000 |
| 701909 | Getting Organized with Outlook | Darlene Mobley | RECORDED | 2017-12-11 | \$395.000 |
| 701914 | Legal & Effective Behavioral Interviewing: Find Better Employees with the Right Questions | Judi Clements | RECORDED | 2018-02-08 | \$395.000 |
| 701918 | Becoming a Better Speaker | Jeff Davidson | RECORDED | 2017-11-28 | \$395.000 |
| 701920 | Getting Past the Fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2018-01-11 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| 701928 | Succession Planning: It's Not Just for Emergencies - It's a Leadership Development Strategy | Marcia Zidle | RECORDED | 2018-02-26 | \$395.000 |
| 701927 | Onboarding New Hires: How to Get them Quickly up to Speed, Engaged and Productive | Marcia Zidle | RECORDED | 2018-02-12 | \$395.000 |
| 701936 | How to Change your Leadership Style | David Rohlander | RECORDED | 2018-01-18 | \$395.000 |
| 701937 | Strategies for Effective Leadership | David Rohlander | RECORDED | 2018-01-25 | \$395.000 |
| 701938 | How to Conduct Effective Meetings | David Rohlander | RECORDED | 2018-02-06 | \$395.000 |
| 701939 | 7 Behaviors of Great Leaders | David Rohlander | RECORDED | 2018-02-23 | \$395.000 |
| 701941 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2018-01-31 | \$395.000 |
| 701942 | Labor and Employment Law Issues Related to Social Networking | Susan Fahey Desmond | RECORDED | 2018-02-26 | \$395.000 |
| 701943 | Calculating Overtime Correctly Under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2018-03-30 | \$395.000 |
| 701947 | Virtual Teams: Managing People Effectively at Multiple Locations | Chris DeVany | RECORDED | 2018-01-19 | \$395.000 |
| 701944 | Planning and Managing Critical Employee Handbook Issues | Ronald Adler | RECORDED | 2018-01-08 | \$395.000 |
| 701948 | Moving From an Operational Manager to a Strategic Leader | Chris DeVany | RECORDED | 2018-01-31 | \$395.000 |
| 701945 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2018-01-29 | \$395.000 |
| 701949 | Time and Task Management Effectiveness: Working Smarter Every Day | Chris DeVany | RECORDED | 2018-02-12 | \$395.000 |
| 701946 | Employee Handbooks: 2018 Updates | Ronald Adler | RECORDED | 2018-02-16 | \$395.000 |
| 701951 | Successfully Dealing With Difficult People: The 5 Most Difficult Types of People and How to Effectively Approach Them | Chris DeVany | RECORDED | 2018-01-04 | \$395.000 |
| 701952 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2018-01-09 | \$395.000 |
| 701953 | HR Compliance 101 - for Non HR Managers | Teri Morning | RECORDED | 2018-02-07 | \$395.000 |
| 701954 | Performance Management: Moving from Feedback to Coaching | Tonia Morris | RECORDED | 2018-01-25 | \$395.000 |
| 701956 | How to Attract, Retain & Engage Millennials | Tonia Morris | RECORDED | 2018-03-07 | \$395.000 |
| 701957 | New EEOC Report: Workplace Harassment Prevention Not Working- Harassment Continues to be a Problem | Dr. Susan Strauss | RECORDED | 2018-01-22 | \$395.000 |
| 701959 | Succession Planning & Leadership Development: Critical Business Strategies | Dr. Susan Strauss | RECORDED | 2018-03-12 | \$395.000 |
| 701960 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-01-30 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701961 | How to Conduct Workplace Investigations - Best Practices and Know How's | Michael D. Haberman | RECORDED | 2018-02-13 | \$395.000 |
| 701962 | M2TM - Millennials to Team Members | Laura Goodrich | RECORDED | 2018-01-24 | \$395.000 |
| 701963 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2018-01-08 | \$395.000 |
| 701965 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2018-01-26 | \$395.000 |
| 701966 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2018-01-22 | \$395.000 |
| 701968 | Proof It! How to Be A Better Proof-Reader | Mandi Stanley | RECORDED | 2018-02-06 | \$395.000 |
| 701969 | No - Panic Presentation Skills for Executives | Mandi Stanley | RECORDED | 2018-02-19 | \$395.000 |
| 701972 | 3 Hours Virtual Seminar on HR Auditing: Identifying and Managing Key Risks | Ronald Adler | RECORDED | 2018-03-07 | \$535.000 |
| 701973 | Using Non - Traditional Apprenticeships to Build a More Diverse Workforce | Joe Rosner | RECORDED | 2018-03-26 | \$395.000 |
| 701974 | What Behavioural Insight REALLY Can Do for You | Carletta Clyatt | RECORDED | 2018-03-01 | \$395.000 |
| 701975 | 7 Things You Need to do to Develop Your Team | Kim Busse | RECORDED | 2018-03-06 | \$395.000 |
| 701977 | Onboarding Your New Employee for Success | Tonya DeVane | RECORDED | 2018-03-16 | \$395.000 |
| 701980 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2018-03-26 | \$395.000 |
| 701981 | Using Regression Analysis in Compensation | David J. Wudyka | RECORDED | 2018-04-18 | \$395.000 |
| 701982 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2018-03-30 | \$395.000 |
| 701983 | Onboarding Employees: Good Beginnings Make Good Employees | Judi Clements | RECORDED | 2018-03-07 | \$395.000 |
| 701984 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2018-03-08 | \$395.000 |
| 701985 | Creating a Development Culture: Strategies for Developing Employees | Dr. B. Lynn Ware | RECORDED | 2018-03-19 | \$395.000 |
| 701986 | What's New in Onboarding | Dylan Gilstein | RECORDED | 2018-04-17 | \$395.000 |
| 701989 | Using Behavior Based Interviewing to Select the Right Candidate | Grant Schneider | RECORDED | 2018-03-28 | \$395.000 |
| 701992 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2018-03-16 | \$395.000 |
| 701990 | Performance Reviews: A Step-By-Step Process for Conducting them Meaningfully and Effectively | Chris DeVany | RECORDED | 2018-03-02 | \$395.000 |
| 701993 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-03-20 | \$395.000 |
| 701991 | Virtual Teams: Managing People Effectively at Multiple Locations | Chris DeVany | RECORDED | 2018-03-19 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 701994 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2018-03-09 | \$395.000 |
| 701995 | How to Produce High Quality, Defensible Employment Documentation | Teri Morning | RECORDED | 2018-03-23 | \$395.000 |
| 701996 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2018-03-07 | \$395.000 |
| 701999 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2018-03-21 | \$395.000 |
| 702000 | Tax Reform and Payroll | Dayna J. Reum | RECORDED | 2018-04-20 | \$395.000 |
| 702001 | Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2018-04-03 | \$395.000 |
| 702006 | Making Change Happen-Step by Step | Peter de Jager | RECORDED | 2018-05-11 | \$395.000 |
| 702008 | Using Coaching Skills to Improve Leadership | Valerie Pelan | RECORDED | 2018-05-17 | \$395.000 |
| 702009 | Moving From An Operational Manager to a Strategic Leader | Chris DeVany | RECORDED | 2018-05-01 | \$395.000 |
| 702011 | Performance Reviews: A Step-By-Step Process for Conducting them Meaningfully and Effectively | Chris DeVany | RECORDED | 2018-05-23 | \$395.000 |
| 702012 | Working Smart: 25 Tips for Effective Time and Task Management | Chris DeVany | RECORDED | 2018-07-10 | \$395.000 |
| 702013 | Successfully Managing Difficult People: The 5 Most Difficult Types of People and How to Deal with Them | Chris DeVany | RECORDED | 2018-07-20 | \$395.000 |
| 702014 | Virtual Teams: Managing People Effectively from Multiple Locations | Chris DeVany | RECORDED | 2018-06-22 | \$395.000 |
| 702015 | Effective Mentoring - Preparing Tomorrow's Leaders | Doug Lawrence | RECORDED | 2018-04-26 | \$395.000 |
| 702016 | Employee Handbooks: 2018 Updates | Ronald Adler | RECORDED | 2018-04-04 | \$395.000 |
| 702017 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-04-24 | \$395.000 |
| 702018 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2018-04-17 | \$395.000 |
| 702019 | How to Conduct Workplace Investigations - Best Practices and Know How's | Michael D. Haberman | RECORDED | 2018-07-17 | \$395.000 |
| 702020 | How to Conduct Effective Meetings | David Rohlander | RECORDED | 2018-04-11 | \$395.000 |
| 702021 | Strategies for Effective Leadership | David Rohlander | RECORDED | 2018-04-27 | \$395.000 |
| 702022 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2018-04-23 | \$395.000 |
| 702024 | How to Improve your Leadership Style | David Rohlander | RECORDED | 2018-05-23 | \$395.000 |
| 702025 | 5 Elements of Effective Communication | David Rohlander | RECORDED | 2018-07-19 | \$395.000 |
| 702027 | Getting Past the Fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2018-04-13 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 702029 | Behavioral Interviewing Maximizing the Return on Interviews | Harold P Brull | RECORDED | 2018-05-11 | \$395.000 |
| 702030 | How to Fill Hard-To-Fill Positions | Harold P Brull | RECORDED | 2018-05-23 | \$395.000 |
| 702032 | Onboarding New Hires: How to Get them Quickly up to Speed, Engaged and Productive | Marcia Zidle | RECORDED | 2018-04-30 | \$395.000 |
| 702033 | Stay Interviews: A Powerful Employee Engagement and Retention Tool | Marcia Zidle | RECORDED | 2018-05-31 | \$395.000 |
| 702034 | Succession Planning: It's Not Just for Emergencies - It's a Leadership Development Strategy | Marcia Zidle | RECORDED | 2018-06-12 | \$395.000 |
| 702039 | How to Conduct an Internal Harassment and Bullying Investigation to Determine Facts and Minimize Liability | Dr. Susan Strauss | RECORDED | 2018-04-27 | \$395.000 |
| 702040 | Onboarding Employees: Good Beginnings Make Good Employees | Judi Clements | RECORDED | 2018-04-24 | \$395.000 |
| 702041 | HR Audits: 2018 Issues | Ronald Adler | RECORDED | 2018-04-16 | \$395.000 |
| 702043 | Proof It! How to Be A Better Proof-Reader | Mandi Stanley | RECORDED | 2018-05-23 | \$395.000 |
| 702044 | No - Panic Presentation Skills for Executives | Mandi Stanley | RECORDED | 2018-05-31 | \$395.000 |
| 702045 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2018-04-18 | \$395.000 |
| 702046 | Labor and Employment Law Issues Related to Social Networking | Susan Fahey Desmond | RECORDED | 2018-04-26 | \$395.000 |
| 702047 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2018-04-25 | \$395.000 |
| 702048 | 20 Characteristics of a Successful Worksite Wellness Program | Brett Powell | RECORDED | 2018-04-26 | \$395.000 |
| 702049 | How to Build a Pay Structure without Regression Analysis | David J. Wudyka | RECORDED | 2018-04-23 | \$395.000 |
| 702051 | Performance Management: Moving from Feedback to Coaching | Tonia Morris | RECORDED | 2018-05-21 | \$395.000 |
| 702053 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2018-05-07 | \$395.000 |
| 702056 | Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2018-06-01 | \$395.000 |
| 702058 | 3 Hours Virtual Seminar on HR Auditing: Identifying and Managing Key Risks | Ronald Adler | RECORDED | 2018-06-07 | \$535.000 |
| 702064 | Why are we doing this? Intro to the Ishikawa Fishbone Diagram | Daniel T Bloom | RECORDED | 2018-07-17 | \$395.000 |
| 702065 | Using Behavior Based Interviewing to Select the Right Candidate | Grant Schneider | RECORDED | 2018-05-08 | \$395.000 |
| 702066 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2018-06-28 | \$395.000 |
| 702068 | When does the OnBoarding Process Begin and does it Ever End? | Dr. David Cohen | RECORDED | 2018-07-26 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 702069 | Getting Past the Fluff: Behavioral Interviewing | Harold P Brull | RECORDED | 2018-06-07 | \$395.000 |
| 702079 | HR Compliance 101 - for Non HR Managers | Teri Morning | RECORDED | 2018-07-09 | \$395.000 |
| 702075 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-06-05 | \$395.000 |
| 702080 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2018-06-20 | \$395.000 |
| 702076 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2018-06-14 | \$395.000 |
| 702083 | Mentoring: How to Create & Maintain Dynamic Mentoring in your Organization | Judi Clements | RECORDED | 2018-08-08 | \$395.000 |
| 702086 | What's New in Onboarding | Dr. B. Lynn Ware | RECORDED | 2018-06-21 | \$395.000 |
| 702087 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2018-06-06 | \$395.000 |
| 702089 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2018-06-21 | \$395.000 |
| 702088 | Using Regression Analysis in Compensation | David J. Wudyka | RECORDED | 2018-06-18 | \$395.000 |
| 702090 | The Importance of Self Leadership: It Starts with you | Colleen Clarke | RECORDED | 2018-06-15 | \$395.000 |
| 702092 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2018-06-11 | \$395.000 |
| 702093 | Understanding Equal Employment Opportunity (EEO) and Affirmative Action | Ronald Adler | RECORDED | 2018-06-18 | \$395.000 |
| 702095 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2018-07-03 | \$395.000 |
| 702096 | Labor and Employment Law Issues Related to Social Networking | Susan Fahey Desmond | RECORDED | 2018-07-19 | \$395.000 |
| 702097 | Calculating Overtime Correctly Under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2018-07-31 | \$395.000 |
| 702098 | Transforming HR through Six Sigma: Adopting a New Way of Thinking about Human Resources | Lyman A. Montgomery | RECORDED | 2018-07-20 | \$395.000 |
| 702101 | Mastering Strategic Thinking Skills for Maximum Impact in your Organization | Stephanie Angelo | RECORDED | 2018-07-11 | \$395.000 |
| 702103 | Moving from an Operational Manager to a Strategic Leader | Chris DeVany | RECORDED | 2018-07-23 | \$395.000 |
| 702105 | Performance Reviews: A Step-By-Step Process For Conducting Them Meaningfully and Effectively | Chris DeVany | RECORDED | 2018-08-13 | \$395.000 |
| 702106 | Project Management Essentials: The 8 Keys To Bring Every Project In On Time and On Budget | Chris DeVany | RECORDED | 2018-08-27 | \$395.000 |
| 702107 | Time and Task Management Effectiveness: Working Smarter Every Day | Chris DeVany | RECORDED | 2018-09-12 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|----------------------|--------------|------------|-----------|
| 702108 | The Effective Manager Communication Skills Toolbox: Making Listening, Constructive Feedback, Conflict Resolution and Coaching Work for You, Your Team and Bottom-Line Results | Chris DeVany | RECORDED | 2018-09-27 | \$395.000 |
| 702109 | Successfully Dealing with Difficult People: The 5 Most Difficult Types of People and How to Effectively Approach them | Chris DeVany | RECORDED | 2018-10-30 | \$395.000 |
| 702111 | Succession Planning & Leadership Development: Critical Business Strategies | Dr. Susan Strauss | RECORDED | 2018-08-02 | \$395.000 |
| 702114 | Effective Onboarding: How to Engage, Motivate and Retain New Hires | Marcia Zidle | RECORDED | 2018-08-28 | \$395.000 |
| 702116 | Attracting, Growing and Retaining Millennials | Dr. B. Lynn Ware | RECORDED | 2018-08-02 | \$395.000 |
| 702118 | Best Practices for Implementing Employee Engagement Surveys | Dr. B. Lynn Ware | RECORDED | 2018-09-06 | \$395.000 |
| 702120 | Employee Handbooks: 2018 Updates | Ronald Adler | RECORDED | 2018-07-23 | \$395.000 |
| 702121 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-07-24 | \$395.000 |
| 702122 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2018-07-25 | \$395.000 |
| 702124 | HR Metrics: A Critical Measurement of the Impact of Human Resources Management | Ronald Adler | RECORDED | 2018-08-29 | \$395.000 |
| 702125 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2018-08-27 | \$395.000 |
| 702126 | Proof It! How to Be A Better Proof-Reader | Mandi Stanley | RECORDED | 2018-09-14 | \$395.000 |
| 702127 | No - Panic Presentation Skills for Executives | Mandi Stanley | RECORDED | 2018-11-06 | \$395.000 |
| 702128 | Mentoring Employees: How to Unlock Potential, Enhance Loyalty, and Boost Productivity | Doug Lawrence | RECORDED | 2018-07-24 | \$395.000 |
| 702129 | The Critical Errors for Behavioral Interviews: Why they Happen and the Easy Fixes | Dr. David Cohen | RECORDED | 2018-08-21 | \$395.000 |
| 702131 | M2TM - Millennials to Team Members | Laura Goodrich | RECORDED | 2018-08-02 | \$395.000 |
| 702133 | How To Fill Hard-To-Fill Positions | Harold P Brull | RECORDED | 2018-08-27 | \$395.000 |
| 702135 | Changing Anxiety to Contentment in 90 Seconds | Dr. Genie Z. Laborde | RECORDED | 2018-08-22 | \$395.000 |
| 702143 | How to Implement an Effective Wellness Program | Meaghan Jansen | RECORDED | 2018-08-10 | \$395.000 |
| 702144 | Workplace Wellness - A Roadmap to Engaging Employees | Meaghan Jansen | RECORDED | 2018-08-27 | \$395.000 |
| 702147 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2018-08-15 | \$395.000 |
| 702148 | Onboarding Employees: Good Beginnings Make Good Employees | Judi Clements | RECORDED | 2018-08-23 | \$395.000 |
| 702149 | What's New in Onboarding | Dr. B. Lynn Ware | RECORDED | 2018-08-22 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 702151 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2018-08-14 | \$395.000 |
| 702152 | HR Compliance 101 - for Non HR Managers | Teri Morning | RECORDED | 2018-09-12 | \$395.000 |
| 702153 | Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2018-08-31 | \$395.000 |
| 702154 | 3-Hour Virtual Seminar Virtual Teams: Managing People Effectively at Multiple Locations | Chris DeVany | RECORDED | 2018-08-22 | \$535.000 |
| 702155 | 3-Hour Virtual Seminar on Moving From an Operational Manager to a Strategic Leader | Chris DeVany | RECORDED | 2018-09-19 | \$535.000 |
| 702156 | Legal & Effective Behavioral Interviewing: Find Better Employees with the Right Question | Judi Clements | RECORDED | 2018-09-06 | \$395.000 |
| 702157 | What Every HR Professional Should Know about Coaching Toxic Personalities | Dr. Mitchell Kusy | RECORDED | 2018-08-07 | \$395.000 |
| 702158 | How Leaders can Create a Culture of Everyday Civility that Means Business | Dr. Mitchell Kusy | RECORDED | 2018-10-03 | \$395.000 |
| 702159 | Difference Between Mentor, Coach, and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2018-08-13 | \$395.000 |
| 702161 | Using Regression Analysis in Compensation | David J. Wudyka | RECORDED | 2018-08-21 | \$395.000 |
| 702162 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2018-08-22 | \$395.000 |
| 702165 | Mental Illness and Workplace Violence | Susan Fahey Desmond | RECORDED | 2018-10-31 | \$395.000 |
| 702166 | Drafting Employee Handbooks and Company Policies: How to Make Them Solid but not Make Them Contracts | Susan Fahey Desmond | RECORDED | 2018-10-23 | \$395.000 |
| 702167 | Performance Management: Moving from Feedback to Coaching | Tonia Morris | RECORDED | 2018-09-07 | \$395.000 |
| 702168 | How to Attract, Retain & Engage Millennials | Tonia Morris | RECORDED | 2018-09-20 | \$395.000 |
| 702170 | Resolving Workplace Conflict Successfully | Diane L. Dee | RECORDED | 2018-10-24 | \$395.000 |
| 702177 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2018-08-22 | \$395.000 |
| 702182 | 2-Hour Virtual Seminar on Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-09-13 | \$435.000 |
| 702185 | 3-Hour Virtual Seminar on Employee Handbooks: Important Issues Taking Center Stage | Ronald Adler | RECORDED | 2018-09-11 | \$535.000 |
| 702186 | Giving and Receiving Feedback | Colleen Clarke | RECORDED | 2018-10-26 | \$395.000 |
| 702188 | Form I-9 Update | Dayna J. Reum | RECORDED | 2018-09-26 | \$395.000 |
| 702189 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2018-09-06 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|-----------------------|--------------|------------|-----------|
| 702190 | How to Conduct an Internal Harassment and Bullying Investigation to Determine Facts and Minimize Liability | Dr. Susan Strauss | RECORDED | 2018-11-12 | \$395.000 |
| 702193 | Female to Female Hostility @Workplace: All you Need to Know | Dr. Susan Strauss | RECORDED | 2018-11-05 | \$395.000 |
| 702194 | 3-Hour Virtual Seminar - What Every HR Professional Should know About Coaching Toxic Personalities | Dr. Mitchell Kusy | RECORDED | 2018-09-27 | \$535.000 |
| 702195 | 3-Hour Virtual Seminar on Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2018-10-26 | \$535.000 |
| 702199 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2018-09-12 | \$395.000 |
| 702200 | Stay Interviews: Engaging Talented Employees with Focus and Intention | Melveen Stevenson | RECORDED | 2018-10-03 | \$395.000 |
| 702201 | Wage and Hour Topics: Making Sense of Requirements Affecting Exempt and Non-Exempt Employees | Melveen Stevenson | RECORDED | 2018-11-15 | \$395.000 |
| 702202 | Millennials and Generation Z: Reducing Attrition and Unlocking your Company's Productivity | Melveen Stevenson | RECORDED | 2018-11-07 | \$395.000 |
| 702206 | Civility in the Workplace: Protocols to Create Ease, Harmony, Comfort and Professional Relationships | Yasmin Anderson-Smith | RECORDED | 2018-11-29 | \$395.000 |
| 702207 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2018-10-02 | \$395.000 |
| 702208 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-10-18 | \$395.000 |
| 702209 | Using Regression Analysis in Compensation | David J. Wudyka | RECORDED | 2018-10-01 | \$395.000 |
| 702210 | Transforming HR Processes through the Six Sigma Methodology | Lyman A. Montgomery | RECORDED | 2018-10-18 | \$395.000 |
| 702211 | How to Implement an Effective Wellness Program | Meaghan Jansen | RECORDED | 2018-10-04 | \$395.000 |
| 702212 | Workplace Wellness - A Roadmap to Engaging Employees | Meaghan Jansen | RECORDED | 2018-10-25 | \$395.000 |
| 702213 | Employee Handbooks: 2018 Updates | Ronald Adler | RECORDED | 2018-10-08 | \$395.000 |
| 702214 | What's New in Onboarding | Dr. B. Lynn Ware | RECORDED | 2018-12-13 | \$395.000 |
| 702215 | Onboarding Employees: Good Beginnings Make Good Employees | Judi Clements | RECORDED | 2018-10-10 | \$395.000 |
| 702217 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2018-10-18 | \$395.000 |
| 702218 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2018-10-17 | \$395.000 |
| 702219 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2018-10-22 | \$395.000 |
| 702220 | Time Management | Nancy D Butler | RECORDED | 2018-11-13 | \$395.000 |
| 702223 | Stay Interviews: A Powerful and Low-Cost Employee Engagement and Retention Tool | Marcia Zidle | RECORDED | 2018-12-06 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 702226 | Performance Management: Moving from Feedback to Coaching | Tonia Morris | RECORDED | 2018-11-01 | \$395.000 |
| 702227 | Onboarding a Multi Generation Workforce | Tonia Morris | RECORDED | 2019-01-15 | \$395.000 |
| 702228 | Transition from Peer to Supervisor | Tonia Morris | RECORDED | 2018-12-12 | \$395.000 |
| 702231 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2019-01-10 | \$395.000 |
| 702232 | Labor and Employment Law Issues Related to Social Networking | Susan Fahey Desmond | RECORDED | 2018-11-15 | \$395.000 |
| 702233 | Creating a Development Culture: Strategies for Developing Employees | Dr. B. Lynn Ware | RECORDED | 2018-12-06 | \$395.000 |
| 702235 | Employee Handbooks: 2019 Updates | Ronald Adler | RECORDED | 2018-12-12 | \$395.000 |
| 702237 | How to Produce High Quality, Defensible Employment Documentation | Teri Morning | RECORDED | 2018-11-29 | \$395.000 |
| 702241 | Optimizing the Health Message with Wellness Champions | Meaghan Jansen | RECORDED | 2019-02-21 | \$395.000 |
| 702242 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2018-12-13 | \$395.000 |
| 702245 | Handling Supplemental Pay Under the FLSA | Michael D. Haberman | RECORDED | 2018-11-08 | \$395.000 |
| 702246 | 2-Hour Virtual Seminar on Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2018-11-26 | \$435.000 |
| 702247 | Effective Social Media Use in HR | Michael D. Haberman | RECORDED | 2018-12-06 | \$395.000 |
| 702248 | Using Regression Analysis in Compensation | David J. Wudyka | RECORDED | 2018-11-05 | \$395.000 |
| 702255 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2018-12-03 | \$395.000 |
| 702257 | Form W-2 and 2019 Updates | Dayna J. Reum | RECORDED | 2018-12-07 | \$395.000 |
| 702259 | Workplace Harassment Prevention: How to Conduct an Internal Harassment and Bullying Investigation | Diane L. Dee | RECORDED | 2018-11-30 | \$395.000 |
| 702261 | 3-Hour Virtual Seminar - The Critical Errors for Behavioral Interviews: Why they Happen and the Easy Fixes | Dr. David Cohen | RECORDED | 2018-11-30 | \$535.000 |
| 702269 | Multi-State Payroll Compliance | Dayna J. Reum | RECORDED | 2019-01-29 | \$395.000 |
| 702271 | Proof It! How to Be A Better Proof-Reader | Mandi Stanley | RECORDED | 2019-01-08 | \$395.000 |
| 702273 | Attracting, Growing and Retaining Millennials | Dr. B. Lynn Ware | RECORDED | 2019-01-17 | \$395.000 |
| 702274 | Succession Planning & Leadership Development: Critical Business Strategies | Dr. Susan Strauss | RECORDED | 2019-01-18 | \$395.000 |
| 702276 | Understanding Equal Employment Opportunity (EEO) and Affirmative Action | Ronald Adler | RECORDED | 2019-02-04 | \$395.000 |
| 702277 | What Every HR Professional Should Know about Coaching Toxic Personalities | Dr. Mitchell Kusy | RECORDED | 2019-01-15 | \$395.000 |
| 702278 | How Leaders can Create a Culture of Everyday Civility that Means Business | Dr. Mitchell Kusy | RECORDED | 2019-01-28 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 702279 | 3-Hour Virtual Seminar - What Every HR Professional Should know About Coaching Toxic Personalities | Dr. Mitchell Kusy | RECORDED | 2019-02-14 | \$535.000 |
| 702281 | Dynamic HR: How to Transition from Tactical to Strategic HR | Melveen Stevenson | RECORDED | 2019-03-04 | \$395.000 |
| 702282 | Start Before the Start: Success Strategies for On-boarding New Employees | Melveen Stevenson | RECORDED | 2019-02-13 | \$395.000 |
| 702285 | Toxic Work Behaviors Erode the Patient Experience (More Than You May Know!) | Dr. Mitchell Kusy | RECORDED | 2019-03-13 | \$395.000 |
| 702286 | Performance Management: Moving from Feedback to Coaching | Tonia Morris | RECORDED | 2019-01-16 | \$395.000 |
| 702287 | How to Attract, Retain & Engage Millennials | Tonia Morris | RECORDED | 2019-01-30 | \$395.000 |
| 702288 | Using Statistics in Compensation | David J. Wudyka | RECORDED | 2019-02-12 | \$395.000 |
| 702290 | Using Behavior Based Interviewing to Select the Right Candidate | Grant Schneider | RECORDED | 2019-01-23 | \$395.000 |
| 702291 | How to Implement an Effective Wellness Program | Meaghan Jansen | RECORDED | 2019-01-23 | \$395.000 |
| 702292 | Workplace Wellness - A Roadmap to Engaging Employees | Meaghan Jansen | RECORDED | 2019-02-20 | \$395.000 |
| 702295 | Executive Presence - Key to Getting Promoted | Valerie Pelan | RECORDED | 2019-01-15 | \$395.000 |
| 702298 | Transforming HR Processes through the Six Sigma Methodology | Lyman A. Montgomery | RECORDED | 2019-01-29 | \$395.000 |
| 702299 | Transforming HR through Six Sigma: Adopting a New Way of Thinking about Human Resources | Lyman A. Montgomery | RECORDED | 2019-02-08 | \$395.000 |
| 702300 | Succession Planning: It's Not Just for Emergencies - It's a Leadership Development Strategy | Marcia Zidle | RECORDED | 2019-01-23 | \$395.000 |
| 702301 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2019-01-18 | \$395.000 |
| 702302 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2019-02-05 | \$395.000 |
| 702303 | 2-Hour Virtual Seminar on Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2019-02-19 | \$435.000 |
| 702304 | Stay Interviews: A Powerful and Low-Cost Employee Engagement and Retention Tool | Marcia Zidle | RECORDED | 2019-02-13 | \$395.000 |
| 702305 | Onboarding New Hires: How to Get them Quickly up to Speed, Engaged and Productive | Marcia Zidle | RECORDED | 2019-03-12 | \$395.000 |
| 702306 | HR Compliance 101 - for Non HR Managers | Teri Morning | RECORDED | 2019-01-10 | \$395.000 |
| 702307 | Working with thoroughly Disagreeable, even Dysfunctional Co-workers | Teri Morning | RECORDED | 2019-02-05 | \$395.000 |
| 702310 | 2-Hour Virtual Seminar on How to Conduct an Internal Harassment and Bullying | Dr. Susan Strauss | RECORDED | 2019-02-01 | \$435.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|---|---------------------|--------------|------------|-----------|
| | Investigation to Determine Facts and Minimize Liability | | | | |
| 702312 | Calculating Overtime Correctly Under the Fair Labor Standards Act | Susan Fahey Desmond | RECORDED | 2019-02-04 | \$395.000 |
| 702314 | When does the Onboarding Process Begin and does it Ever End | Dr. David Cohen | RECORDED | 2019-02-21 | \$395.000 |
| 702316 | Successfully Dealing with Difficult People: The 5 Most Difficult Types of People and How to Effectively Approach them | Chris DeVany | RECORDED | 2019-03-01 | \$395.000 |
| 702317 | Moving From an Operational Manager to a Strategic Leader | Chris DeVany | RECORDED | 2019-02-28 | \$395.000 |
| 702320 | Employee Handbooks: 2019 Updates | Ronald Adler | RECORDED | 2019-01-31 | \$395.000 |
| 702321 | How to Fill Hard-To-Fill Positions | Harold P Brull | RECORDED | 2019-03-08 | \$395.000 |
| 702323 | How to Conduct an Internal Harassment and Bullying Investigation to Determine Facts and Minimize Liability | Dr. Susan Strauss | RECORDED | 2019-02-18 | \$395.000 |
| 702324 | Workplace Investigations - Witnesses Interviews | Teri Morning | RECORDED | 2019-02-06 | \$395.000 |
| 702325 | Transition from Peer to Supervisor | Tonia Morris | RECORDED | 2019-02-15 | \$395.000 |
| 702326 | Strategies to Recruit and Retain Highly Competitive Talent- The S.T.A.R. Method | Lyman A. Montgomery | RECORDED | 2019-02-19 | \$395.000 |
| 702327 | Executive Presentation Skills: How to Deliver any Message with Power, Influence, and Credibility | Amanda Box | RECORDED | 2019-02-22 | \$395.000 |
| 702328 | What's New in Onboarding | Dr. B. Lynn Ware | RECORDED | 2019-03-14 | \$395.000 |
| 702329 | Best Practices for Implementing Employee Engagement Surveys | Dr. B. Lynn Ware | RECORDED | 2019-02-27 | \$395.000 |
| 702331 | Establishing the Mentor - Mentee Relationship in your Organization | Dr. B. Lynn Ware | RECORDED | 2019-03-11 | \$395.000 |
| 702333 | Developing an Effective Onboarding Program | Diane L. Dee | RECORDED | 2019-03-21 | \$395.000 |
| 702337 | Female to Female Hostility @Workplace: All you Need to Know | Dr. Susan Strauss | RECORDED | 2019-03-04 | \$395.000 |
| 702345 | Performance Management: Moving from Feedback to Coaching | Tonia Morris | RECORDED | 2019-03-13 | \$395.000 |
| 702348 | HR101 - HR For New HR Generalists and Non HR Department Heads | Teri Morning | RECORDED | 2019-03-05 | \$395.000 |
| 702349 | Difference Between Mentor Coach and Manager in Motivating Employees to High Performance | Valerie Pelan | RECORDED | 2019-03-04 | \$395.000 |
| 702350 | Giving and Receiving Feedback | Colleen Clarke | RECORDED | 2019-03-11 | \$395.000 |
| 702358 | Assertive or Aggressive? Assertiveness Negotiation Skills for Executives, Managers, Supervisors and HR Professionals | Teri Morning | RECORDED | 2019-03-08 | \$395.000 |
| 702361 | Coaching Skills: How Great Managers Boost Employee Engagement and High Performance | Marcia Zidle | RECORDED | 2019-02-27 | \$395.000 |

| Webinar Id | Webinar Name | Speaker Name | Webinar Type | Date | Price |
|------------|--|---------------------|--------------|------------|-----------|
| 702364 | How to Document Employee Discussions and Why that is Important | Michael D. Haberman | RECORDED | 2019-03-06 | \$395.000 |
| 702365 | Onboarding is NOT Orientation - How to Improve the New Employee Experience | Michael D. Haberman | RECORDED | 2019-03-13 | \$395.000 |